



# The SKIMMER



## San Diego Chapter Monthly Newsletter – July 2005

Next General Meeting: July 20th, 7p, Kings Inn, Cardinal Room – 1333 Hotel Circle South

**July is our First at the Kings Inn 1333 Hotel Circle South – Cardinal Room**  
**Blue Cards are Due by July 20 – Give Blue Cards to Paul Grimes or Mail to PO Box**  
**See enclosed flyer - Your company web information on PoolServicePros.com**

### Calendar

- 7/20 General Meeting, 7pm  
1<sup>st</sup> meeting at Kings Inn  
Kings Inn, Mission Valley  
1333 Hotel Circle South
- 7/23, Blood Drive 8:00am  
Meet at DZ Akins 70th St
- 7/26, R7 Board Meeting,  
7:00 pm Filippi's Pizza, Poway
- 8/06, B.O.R.D.  
Region 10 – South SF Bay
- 8/28, Region 7 Picnic  
De Anza Cove
- 8/3, Chapter Board, 7pm  
Location TBA
- 9/29 through 10/1  
Pool Industry Expo,  
Monterey, CA

### PRESIDENT'S MESSAGE.

I first want to publicly "Thank" American Leak Detection for their very generous contribution to our May Dinner Meeting at Emilianos. Inadvertently, the list I was given did not include their name when I recognized the Chapter Supporters that had made contributions to this cause. And unfortunately, our Minutes of the Meeting as published in the June Skimmer failed to mention them as well. We pointed out this oversight at our June Meeting but for the record we want to mention it again. We really do appreciate all our Chapter Supporters that made this Dinner Meeting a truly outstanding event!

I am very pleased to report that Jay

Chadwick has essentially sold all of his pools. All Members that have been performing Sick Leave Coverage have been notified to turn in their Yellow Cards. "Thank you all" for providing such good and faithful pool service for Jay for the past three months. He really appreciates your help during this difficult time for him personally. I understand that Jay has received clearance from his Doctor to return to work soon so we wish him well. I believe he will be doing repairs primarily so keep him in mind if you need an experienced hand.

Along these lines a "Reminder that Blue Cards are Due This Month."

(continued on page 3)

**IPSSA – San Diego Chapter - [www.ipssasandiego.com/members](http://www.ipssasandiego.com/members)**

### Board of Officers

<b>President</b>	<b>Jim Bradbury</b>	619-461-5316	PO BOX 19126, San Diego 92159
<b>Vice President</b>	<b>Bill Peck</b>	858-673-8556	PO BOX 270168, San Diego 92198-2168
<b>Treasurer</b>	<b>Geoff Conradi</b>	619-575-0639	2341 Poipu Way, San Diego 92154
<b>Secretary</b>	<b>Paul Grimes</b>	619-223-4523	936 Moana Dr., San Diego 92106
<b>Past President</b>	<b>John Nichol</b>	619-582-0227	12511 E. Haymore Ct., Chandler, AZ 85249

### Committee Representatives

<b>Sick Leave</b>	<b>Jim Hines</b>	619-462-1309	PO BOX 19935, San Diego 92159
	<b>Perry Mediate</b>	619-463-0097	1609 Penasco Rd., El Cajon 92019
<b>Continuing Educ.</b>	<b>John Baldwin</b>	619-440-4077	
	<b>Stephen Heyer</b>	619-563-6566	
<b>Manufacture Rebate</b>	<b>Jon McArthur</b>	619-464-0211	
<b>Insurance</b>	<b>Bob Fowler</b>	619-464-6400	
<b>Membership</b>	<b>Vacant</b>		
<b>Entertainment</b>	<b>Mike Anderson</b>	619-589-8848	
	<b>Ladd Carlson</b>	619-248-6888	
<b>Product Testing</b>	<b>Patrick Farrior</b>	619-465-9545	
	<b>Dale Eppard</b>	858-571-1177	
<b>PR/Blood D/Wtr Sfty</b>	<b>John Silcox</b>	858-467-0507	
<b>Region 7 Director</b>	<b>Javier Payan</b>	619-449-1392	

#### IPSSA Corporate

**Info. Vickie Lester** 888-360-9505  
FAX 888-368-0432  
PO BOX 15828 Long Beach CA 90815-0828

#### Billing/Benevolent

**Roberta Rohwedder** 888-391-6012  
FAX 888-391-6203

#### Arrow Insurance

**Ray Arousty** 800- 833-3433, 805-497-8600

## IPSSA San Diego – Chapter Supporters (Updated 5/11/05)

Contact	Company	Address	Phone
Ray Quidort	<b>Abcana Industries</b> - Wholesale Pool Chemicals - Pickup & Delivery	545 W. Bradley Ave El Cajon CA 92020	619-444-9900 619-444-9804fax
Terry Van Arsdale advancedsurfacer.com	<b>Advanced Surface Restoration</b> Decks/Patios resurface, waterproof	2404 Deerpark Dr San Diego CA 92110	760-724-6666, 619-276-4444 619-274-6444 FAX
Kenny Lawson	<b>ALLTEC Pools</b> – Underwater specialist -rebar, cracks, light repair	1619 Hillcrest Ln Fallbrook CA 92028	760-731-9998
Kenan Sachs americanleakdetection.com	<b>American Leak Detection</b> Electronic Leak Detection & Repair	10601 Tierrasanta Bl #G PMB #196, SD CA 92124	619-233-LEAK(5325) 858-650-0046 fax
Mark Quintero	<b>Aquatic Renovation</b> – Complete Renovations – plaster, tile, decks	8518 Hubbles Ln Santee CA 92071	619-447-0707,619-562-1642fax 619-896-8921 pager
Lori Brumagen bio-dex.com	<b>BIODEX</b> – Superior Line of Pool and /Spa Chemical Products	501 West Lone Cactus Phoenix AZ 80527	623-582-2400,623-582-2405 fax 800-617-3477
Tony Ruf britetile.com	<b>BriteTile Pool/Spa Remodeling</b> Calcium removal, tile, deck-o-seal	PO BOX 99536 San Diego CA 92169	619-260-1896
Bill Kraus ceram-kote.com	<b>CeRam-Kote</b> Ceramic Lining for Pools & Spas	8580 Nottingham Pl La Jolla CA 92037	858-550-9611,858-453-2806 fax 858-775-8382 cell
Tom Cox gardnerpoolplastering.com	<b>Gardner Pool Plastering</b> –Quality Plastering/Remodels since 1969	801 Gable Way El Cajon CA 92020	619-593-8880 619-593-8886fax
Aaron Temme hallmarkpools.com	<b>Hallmark Pools And Spas</b> Custom Pool Builder/Remodeler	12580 Stowe Dr Poway CA 92064	858-391-3434,858-674-2405fax 858-674-7676store
Leigh O'Brien poolspacare.com	<b>Advantis Technologies</b> - Applied Biochemists, Blue Devil Chemicals		800-258-4442,619-661-1818fax 888-452-7678 X358
Mark Lane autopilot.com aquacal.com	<b>AutoPilot &amp; AquaCal</b> – Salt Chlorine generators and Heat Pumps	27758 Santa Margarita Pkwy, Ste #192 Mission Viejo, CA 92691	949-254-8959 (cell) 949-305-3956 (Fax)
Ed Mumford	<b>National Leak Detection</b> – Finds leaks - Pools/Spas/Fountains/Ponds	PO BOX 624 Carlsbad CA 92018	800-652-9062 760-224-5030
Steven Kleinjan nelsonitepoolanddeck.com	<b>Nelsonite</b> – Easy and Affordable, Quality Pool & Deck Coatings	3150 E. Pico Bl Los Angeles CA 90023	800-544-1998 X413
Eric Lovig nuwayspacovers.com	<b>Nu Way Spa Products</b> Quality Spa Covers and Lifters	PO BOX 1547 Lakeside CA 92040	619-665-5056 619-938-9772fax
Fred Walker poolsafe.com	<b>Poolsafe Cover Systems</b> – New, Service All Systems, Replacement	1200 S. Escondido Bl Escondido CA 92025	800-376-6572
Don Wall sdpooldoctor.com	<b>The Pool Doctor</b> - Construction, Renovation, Remodel, Repair	1532 Roble Grande Ln. Alpine, CA 91901	619-445-4977 fax 619-445-4345
David Courey poolsurfacing2000.com	<b>Pool Surfacing 2000</b> – Exclusive 5 Stage Fiberglass Laminate process	104 Richardson Ave El Cajon CA 92020	858-273-9398 858-273-2729fax
Julie Lawson sonenergy.com	<b>Son Energy, Inc.</b> - Solar Pool Heating – referral program	550 W. 6 <sup>th</sup> Ave. Escondido CA 92025	760-738-4066, 877-407-6527 760-738-8602 Fax
Brandon Chase	<b>Sunchaser, Inc.</b> Solar and Water Heating Specialist	10367 Palm Row Dr Lakeside CA 92040	619-390-5287
Jim Mahoney suntrek.net	<b>Suntrek Solar</b> – Thermal-Solar Pool Heaters	120 N. Pacific #E-6 San Marcos CA 92069	800-292-7648 760-598-7185 fax/pager
Kevin Wallace	<b>Underwater Unlimitd</b> –Rust spots, Rebar, Cracks, Drain replacement	281½ Hillcrest Dr. Encinitas CA 92024	800-247-8393 760-632-1822
Billy Howse Watermaid-sd.com	<b>Watermaid</b> – Salt water systems, increase profits/customer satisfaction	6161 El Cajon Bl #520 San Diego CA 92115	619-583-2357

**Blue Cards are due at the 7/20/05 General Meeting or need to be postmarked on or before 7/20/05. Please give the cards to Paul Grimes at the meeting or Mail to the Chapter PO Box.**

**San Diego Chapter IPSSA PO Box 601093 San Diego CA 92160-1093**

**ipssasandiego.com/members - Archives of all Skimmers since Nov 1999 – Rules, Forms, Photos**

(continued from page 1)  
Please send them directly to Paul Grimes at the Chapter P O Box or simply turn them in at the July General Meeting. As you know there is a fine for failing to turn these in on time. Be sure they are legible and complete all the necessary information including your signature.  
Some of your Blue Card information is posted to our Referral Web Site and may be responsible for getting you some referrals for new business. Personally, I have made several referrals this month to the web site from potential customers that have called me from zip codes that I don't service. The web site is:  
**www.PoolServicePros.com**

If you haven't checked out this Web Site recently I encourage you to do so. It is currently getting about 50 unique visitors per day. Paul has done a great job in creating it and maintaining it. If you want to upgrade, modify or you just want to change the information presented contact Paul about doing this. Forms for this purpose are in this Skimmer for you to complete. For a reasonable fee, Paul can also create a custom Web Site for you that can be linked to the PoolServicePros.com web site.

**IMPORTANT NOTICE**

Our July General Meeting will be held at our NEW meeting location, the KINGS INN. It is located just West of the former location at 1333 Hotel Circle South, San Diego 92108. We will be meeting in the Cardinal Room that is located just above the Lobby. There is a Restaurant and Bar on site and plenty of parking. The Meeting will start at 7:00 pm. There will be an interesting and informed

Speaker who will talk about plaster and we will also be taking applications for the 4 or 5 Chlorine generators that we are going to be field testing. See you there!

For the good of the order,  
Jim Bradbury

**General Meeting-Jun 15, 2005**  
**Mission Valley Resort**  
**Called to Order: 7:10 p.m.**

There was a room mixup and we were moved to another meeting room. Goodbye, Mission Valley Inn. 38 members and 6 guests signed in.

**Pledge of Allegiance**

President Bradbury thanked **American Leak Detection** who helped pay for the May annual dinner meeting but was not recognized.

**Introduction of Guests**

*Chapter Supporters: David Courey of Pool Surfacing 2000 and Chris Cason of Blake Sales. Also attending were Prospective members James Morketter, Steve Kendall, Carlos Grosselfinger, Joe Reid, and Michael Votrein.*

**Secretary's Report**

Minutes in the Skimmer were approved. No correspondence received. The June Skimmer showed Jim King as the May raffle winner, but it was really Jim Bauer, who was not present. Blue Cards are due by the July Meeting and should be handed to Paul Grimes or mailed to the Chapter PO Box.

**Treasurer's Report**

We're in good shape financially and the approved report is in the Skimmer.

**President's Report**

Jim Bradbury advised that our next meeting will be at our new home, the King's Inn (Cardinal Room) at 1333 Hotel Circle South, just a couple blocks west of the Mission Valley Inn.

On June 6<sup>th</sup>, the Board met with the Sick Leave Committee and Jay Chadwick on Jay's sick route coverage. Jay was advised to sell the pools and that the membership may vote to suspend coverage, which had been extended.

Jim passed out sheets with options on Jay's coverage. After several varied

comments from members, a motion was made and passed by a vast majority to terminate sick leave coverage on 7/31/05.

There was a discussion of a member who had hired a non-insured pool service person to cover one of Jay's pools. The pool was covered 3 weeks and service was cancelled as the non-insured person nor the member made sure the pool was brought into shape. The Board had fined the member \$400. A motion was proposed and passed to allocate \$400 to Jay Chadwick to reimburse him for the lost pool.

Another member had not paid his Blue Card fine and did not respond to phone calls and letters regarding the \$25 fine and subsequent higher fine. John Balster, the fined member, explained his situation and apologized. The Board had expelled John, but the membership voted to rescind the expulsion as John had paid his fine.

**Vice President's Report**

**Chapter Supporters**

Four Chapter Supporters renewed (Abcana, Advanced Surface Restoration, National Leak Detection and American Leak Detection.

**Prospective members:**

Steve Kendall, Joe Reid, and Michael Votrein were voted in as members.

**Committee Reports**

**Sick Leave**

No one except Jay Chadwick is out.

**Water Safety/Public Relations/**

**Blood Drive**

**Manufacturer's Rebate**

**Entertainment**

Ladd reported that Mike Anderson still has Padres tickets and the Region 7 Picnic is coming up Sunday, Aug. 28<sup>th</sup> at De Anza Cove.

**Insurance (Chapter Advisor)**

The \$3500 judgement claim against Mark Curran was dropped in court. Mark had simply referred a customer to someone for an acid wash and the job was botched. Mark advised to make sure you do not refer customers

(Continued on page 4)

**San Diego Chapter Financial Report – June 1 – June 30, 2005**

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	6604.72		Bank charges		
Savings Acct. (Educ.)	10638.96	17,243.68	Education		
			Guy Muto & SPEC	200.00	
Cash Receipts			Donation		
Dues collected by IPSSA	1800.00		Door prizes Raffle	225.00	
Dues Collected directly			Hall Rental	300.00	
Chapter Supporters	755.00		Newsletter		
Initiation fees			Legal/Professional Computer consulting	100.00	
Interest earned			Meeting expense:		
Rebate Program			- General		
Chapt. Supporter Dinner Donations	100.00		- Chapter Board	131.00	
Picnic			- Regional Dues		
Other –H2O Watcher Tags			- Sick Route Committee	54.99	
Fines: - H2O Chemistry			Office expense: Printing/Copies		
- Mandatory meeting			Phone	18.85	
- Attendance			Postage & Copies		
- Blue Card	100.00		Business cards & name tags		
New Member			Social Activities		
			- Entertainment (Install. Dinner deposit)		
			- NOTE: Replaces voided April check		
Water Watcher tags			- Blood Drive Breakfast		
Water Safety Committee Income			- Other Fund transfer checking to savings*		
Total Income in Month		2755.00	Total Expenses in Month		1029.84
			Cash on Hand (Ending Balance)		-----
			Checking Acct.	8329.88	
* income from 4 Raypak heaters			Savings Acct. (Educ)	10638.96	18968.84

**CONTINUING EDUCATION FUND APPLICATION**

**Member Name:** \_\_\_\_\_ **Date** \_\_\_\_\_

**Company Name:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**City:** \_\_\_\_\_ **Zip:** \_\_\_\_\_

**Course/Seminar/Program:** \_\_\_\_\_

**Course/Seminar/Program Date:** \_\_\_\_\_ **Cost: \$** \_\_\_\_\_

**Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.**

<p>(Continued from page 3)</p> <p>to non-licensed, non-insured companies. Jon McArthur said if you offer three referral choices, the customer makes the decision.</p> <p><b>Continuing Education/Product Testing</b></p> <p>Stephen Heyer spoke of the Salt Generator Program. We have generators from Auto Pilot, Jandy, Polaris and Goldline.</p> <p>The program applicants have a</p>	<p>chance to buy a unit at 40% of wholesale. In exchange, we expect regular reporting and chemical testing results. (Note Skimmer insert).</p> <p>Stephen told the members he tested for phosphates and charged \$75 per treatment to cover his expertise and costs.</p> <p><b>Unfinished/Old Business</b></p> <p><b>New Business</b></p> <p><b>Good of the Order</b></p> <p><b>Raffle</b></p> <p>Joe Dudas won the \$50 plus \$150</p>	<p>rollover for \$200. Nobby Mandolf won \$25. There were other goodies courtesy of Chapter Supporters and SCP.</p> <p>Meeting adjourned at 8:54pm.</p> <p><b>Board Meeting-July 6, 2005</b></p> <p>Called to Order: 7:00 p.m.</p> <hr/> <p>94<sup>th</sup> Aero Squadron, Balboa Ave.</p> <p>Attending - Jim Bradbury, Bill Peck, Geoff Conradi, and Paul Grimes.</p> <p align="right">(Continued on page 5)</p>
--	---	---

(Continued from page 4)

**Member action review**

John Balster was in attendance to discuss his Blue Card fine and subsequent lack of response to Board requests for information. John advised he was sorry he did not respond and it would not happen again.

The Board discussed the matter after John left and decided to place John on probation for the rest of 2005 and request his attendance at July, September, October and November General meetings.

**Secretary's Report**

Paul stated that Blue Cards are due by the July General meeting and that just a few had been received to date. They are to be given to Paul or mailed to the Chapter PO Box.

**Treasurer's Report**

Geoff advised that two quarterly fines (Jim Hines and Paul Williams) were assessed and are due by July 9<sup>th</sup>. The \$400 fine for hiring a non-qualified service person to cover a sick pool was paid.

Geoff told the Board that our Chapter checking account was being used fraudulently by someone with fake ID and checks printed with our account number. We were reimbursed for the \$360 fraud and now have a new checking account number. Jim Bradbury will meet Geoff to sign signature cards at the bank.

Jim advised that American Leak had contributed to the May Dinner meeting – thanks American Leak.

We're in good shape financially

**Vice President's Report**

**Chapter Supporters**

Bill Peck advised that Advantis Technologies renewed and other three renewal letters were mailed.

**July Speakers**

3M's Len Fisher, with 30 years in plaster startup problems, will speak about 3M's additive for aggregate surfaces. Chuck of Polaris will briefly speak on their chlorine generator. Additionally, we may have an accountant speak about taxes and possibly SDG&E to explain their

rebate program.

**Prospective Members**

James Morketter and Floyd Liftee need to take the Chapter test. We have one prospective member who has been to 2 meetings and another person that missed the June meeting.

**President's Report**

Jim was happy to report that Jim Hines and Perry Mediate confirmed the sale of Jay Chadwick's pools and sick service has been pulled. Thanks to all who helped with the long assignment of helping Jay.

Pool and Spa News has an article on increasing rates.

Jim received the IPSSA packet from the Financial office. It included a claim of a Region 7 member who is a pool builder and Jim thought his membership eligibility should be questioned. Our chapter is third in size in IPSSA. IPSSA created a Water Safety Committee. IPSSA is running a national advertisement.

Jim spoke with John Silcox regarding a nominating committee for this Fall's Board elections and could include former chapter presidents.

Paul Grimes felt it was time to update the chapter on the referral web site [www.poolservicepros.com](http://www.poolservicepros.com) Paul maintains our chapter site as well as the referral site. He will include a form in the Skimmer to solicit member information for their individual web pages.

The updated Sick Leave Program and Standing Rules will be finalized prior to printing.

**Unfinished/Old/New Business**

None

Meeting adjourned: 9:53pm.



**Excerpts from the Region 7 Review**

**Region 7 Calendar**

- **R7 Board Meeting**, Tues., July 26, 7:00 p.m., Filippi's Pizza Grotto (858) 748-1800, 13000 Oak Knoll Dr., Poway, off Hwy 15 and Poway Rd.
- **BORD Mtg.**, Sat., Aug. 6, Waterfront Plaza Hotel, Oakland, CA. Contact IPSSA executive office, (888) 360-9505, or [ipssamail@aol.com](mailto:ipssamail@aol.com).
- **R7 Picnic**, Sun., Aug. 28, De Anza Cove, Mission Bay. Hawaiian theme. *Don't miss it* – tickets for a Hawaiian vacation for two will be given away!
- **World Aquatic Health Conference**, Mon., Sept. 19 – Wed., Sept. 21, Pacific Palms Conference Resort, City of Industry, CA. Contact [www.nspf.org](http://www.nspf.org).
- **Pool Industry Expo**, Thurs., Sept. 29 – Sat., Oct. 1, Monterey Conference Center, Monterey, CA. [www.poolindustryexpo.com](http://www.poolindustryexpo.com)
- **Industries Memorial Golf Tournament in Honor of Jock Hamilton**, Sat., Oct. 22, Hollister, CA. Contact Ivan Vance, 818-376-8541.

**IPSSA, INC. REGION 7**

**Board Officers**

**Javier Payan**, Director  
ph (619) 449-1392  
cell (619) 843-9460  
fax (619) 449-1396  
[payanpoolservice@aol.com](mailto:payanpoolservice@aol.com)

**Loyal Johnson**, Treasurer  
(858) 679-9006

**Sherry Larson**, Secretary  
(760) 758-1812

**Water chem** - The IPSSA B.O.R.D. is developing a training booklet.

A word to the wise...Summer is here - don't forget to wear sun screen and drink lots of water.