



The SKIMMER



San Diego Chapter Monthly Newsletter – June 2005

Next General Meeting: June 15th, 7p, Mission Valley Resort, Westwind, Salon B - 875 Hotel Circle South

General Meeting 6/15/05, 7:00 pm – Last Meeting at Mission Valley Resort

Padres Tickets still available for 7/17 game – Contact Mike Anderson

Blue Cards are Due by July 20 – Members can give Blue Cards to Paul Grimes

On Page 5 - Jay Chadwick's pools for sale – Call Jay to discuss! (619-579-9306)

Calendar

6/15 General Meeting, 7pm

Mission Valley Resort Salon B

7/6, Chapter Board, 7pm

Location TBA

7/17 Petco Park, 1pm

San Diego Padres vs.

Arizona Diamondbacks

Tickets still Available

7/20 General Meeting, 7pm

1st meeting at New Location

Kings Inn, Mission Valley

1333 Hotel Circle S

7/23, Blood Drive 8:00am

Meet at DZ Akins 70th St

8/06, B.O.R.D.

Region 10 – South SF Bay

8/28 Region 7 Picnic

De Anza Cove

PRESIDENT'S MESSAGE.

We had a very good May Dinner Meeting at Emiliano's. There was a large turnout of members and guests and plenty of great food. We kept our business to a minimum so we could "talk shop" and enjoy our social time together. We want to "Thank" each of our fine Chapter Supporter's that made contributions to help offset the cost of this annual event. Those that contributed were personally recognized at the Meeting and we will be sending personal notes to each one.

We did discuss Jay Chadwick's situation and his need to sell his pools. As you know the Doctor has informed Jay that he can no longer service pools and he is currently on Sick Leave. One suggestion we have acted upon is to compile a list of his pools by zip code, with some general information that

may help stimulate the sales of individual pools to our Members. We have taken care to protect Jay's confidential information and strongly encourage all interested Members to contact Jay directly if you are interested in expanding your route and helping Jay at the same time. All negotiations for these transactions will be strictly between the buyers and Jay. We are only trying to help make you aware of their availability. Our goal is to have all the pools sold by the end of the month so please move quickly to help make this happen. **(See Page 5)**

Once again, I have to admit I am very frustrated by some reports I have heard about our Sick Leave Coverage. I know that two of Jay's accounts have been lost
(continued on page 3)

IPSSA – San Diego Chapter - www.ipssasandiego.com/members

Board of Officers

President	Jim Bradbury	619-461-5316	PO BOX 19126, San Diego 92159
Vice President	Bill Peck	858-673-8556	PO BOX 270168, San Diego 92198-2168
Treasurer	Geoff Conradi	619-575-0639	2341 Poipu Way, San Diego 92154
Secretary	Paul Grimes	619-223-4523	936 Moana Dr., San Diego 92106
Past President	John Nichol	619-582-0227	12511 E. Haymore Ct., Chandler, AZ 85249

Committee Representatives

Sick Leave	Jim Hines	619-462-1309	PO BOX 19935, San Diego 92159
	Perry Mediate	619-463-0097	1609 Penasco Rd., El Cajon 92019
Continuing Educ.	John Baldwin	619-440-4077	
	Stephen Heyer	619-563-6566	
Manufacture Rebate	Jon McArthur	619-464-0211	
Insurance	Bob Fowler	619-464-6400	
Membership	Vacant		
Entertainment	Mike Anderson	619-589-8848	
	Ladd Carlson	619-248-6888	
Product Testing	Patrick Farrior	619-465-9545	
	Dale Eppard	858-571-1177	
PR/Blood D/Wtr Sfty	John Silcox	858-467-0507	
Region 7 Director	Javier Payan	619-449-1392	

IPSSA Corporate

Info. Vickie Lester 888-360-9505

FAX 888-368-0432

PO BOX 15828 Long Beach CA 90815-0828

Billing/Benevolent

Roberta Rohwedder 888-391-6012

FAX 888-391-6203

Arrow Insurance

Ray Arousty 800- 833-3433, 805-497-8600

IPSSA San Diego – Chapter Supporters (Updated 5/11/05)

Contact	Company	Address	Phone
Robin Benitez	Abcana Industries - Wholesale Pool Chemicals - Pickup & Delivery	545 W. Bradley Ave El Cajon CA 92020	619-444-9900 619-444-9804fax
Terry Van Arsdale advancedsurfacer.com	Advanced Surface Restoration Decks/Patios resurface, waterproof	2404 Deerpark Dr San Diego CA 92110	760-724-6666, 619-276-4444 619-274-6444 FAX
Kenny Lawson	ALLTEC Pools – Underwater specialist -rebar, cracks, light repair	1619 Hillcrest Ln Fallbrook CA 92028	760-731-9998
Kenan Sachs americanleakdetection.com	American Leak Detection Electronic Leak Detection & Repair	10601 Tierrasanta Bl #G PMB #196, SD CA 92124	619-233-LEAK(5325) 858-650-0046 fax
Mark Quintero	Aquatic Renovation – Complete Renovations – plaster, tile, decks	8518 Hubbles Ln Santee CA 92071	619-447-0707,619-562-1642fax 619-896-8921 pager
Lori Brumagen bio-dex.com	BIODEX – Superior Line of Pool and /Spa Chemical Products	501 West Lone Cactus Phoenix AZ 80527	623-582-2400,623-582-2405 fax 800-617-3477
Tony Ruf britetile.com	BriteTile Pool/Spa Remodeling Calcium removal, tile, deck-o-seal	PO BOX 99536 San Diego CA 92169	619-260-1896
Bill Kraus ceram-kote.com	CeRam-Kote Ceramic Lining for Pools & Spas	8580 Nottingham Pl La Jolla CA 92037	858-550-9611,858-453-2806 fax 858-775-8382 cell
Tom Cox gardnerpoolplastering.com	Gardner Pool Plastering –Quality Plastering/Remodels since 1969	801 Gable Way El Cajon CA 92020	619-593-8880 619-593-8886fax
Aaron Temme hallmarkpools.com	Hallmark Pools And Spas Custom Pool Builder/Remodeler	12580 Stowe Dr Poway CA 92064	858-391-3434,858-674-2405fax 858-674-7676store
Leigh O'Brien poolspace.com	Advantis Technologies - Applied Biochemists, Blue Devil Chemicals		800-258-4442,619-661-1818fax 888-452-7678 X358
Mark Lane autopilot.com aquacal.com	AutoPilot & AquaCal – Salt Chlorine generators and Heat Pumps	27758 Santa Margarita Pkwy, Ste #192 Mission Viejo, CA 92691	949-254-8959 (cell) 949-305-3956 (Fax)
Michael Mamula	National Leak Detection – Finds leaks - Pools/Spas/Fountains/Ponds	PO BOX 624 Carlsbad CA 92018	760-931-8108
Steven Kleinjan nelsonitepoolanddeck.com	Nelsonite – Easy and Affordable, Quality Pool & Deck Coatings	3150 E. Pico Bl Los Angeles CA 90023	800-544-1998 X413
Eric Lovig nuwayspacovers.com	Nu Way Spa Products Quality Spa Covers and Lifters	PO BOX 1547 Lakeside CA 92040	619-665-5056 619-938-9772fax
Fred Walker poolsafe.com	Poolsafe Cover Systems – New, Service All Systems, Replacement	1200 S. Escondido Bl Escondido CA 92025	800-376-6572
Don Wall sdpooldoctor.com	The Pool Doctor - Construction, Renovation, Remodel, Repair	1532 Roble Grande Ln. Alpine, CA 91901	619-445-4977 fax 619-445-4345
David Courey poolsurfacing2000.com	Pool Surfacing 2000 – Exclusive 5 Stage Fiberglass Laminate process	104 Richardson Ave El Cajon CA 92020	858-273-9398 858-273-2729fax
Julie Lawson sonenergy.com	Son Energy, Inc. - Solar Pool Heating – referral program	550 W. 6 th Ave. Escondido CA 92025	760-738-4066, 877-407-6527 760-738-8602 Fax
Brandon Chase	Sunchaser, Inc. Solar and Water Heating Specialist	10367 Palm Row Dr Lakeside CA 92040	619-390-5287
Jim Mahoney suntrek.net	Suntrek Solar – Thermal-Solar Pool Heaters	120 N. Pacific #E-6 San Marcos CA 92069	800-292-7648 760-598-7185 fax/pager
Kevin Wallace	Underwater Unlimited –Rust spots, Rebar, Cracks, Drain replacement	281½ Hillcrest Dr. Encinitas CA 92024	800-247-8393 760-632-1822
Billy Howse Watermaid-sd.com	Watermaid – Salt water systems, increase profits/customer satisfaction	6161 El Cajon Bl #520 San Diego CA 92115	619-583-2357



Mike Anderson still has prime tickets for the July 17th, 1:05pm game between the two leaders of the Western Division (Padres vs. Diamondbacks). Contact Mike ASAP at 619-589-8848

(continued from page 1)
because the customers were not satisfied with the condition of their pools. In one case this was after the pool had been serviced under Sick Leave Coverage for several weeks. This cannot be tolerated! Sick Leave Coverage is a foundation and fundamental Benefit of being a Member of IPSSA. The premise of Sick Leave Coverage is to save a Member's Business and Accounts by providing professional service when a Sick Member cannot perform his job.

I understand some of the pools may have been in poor shape when they were assigned. I have gotten a few calls. But, it is essential that they be brought up to proper safe and clear balanced condition as soon as physically possible when we take them over. Sometimes this will take extra time and chemicals to turn a bad situation around. Algae Problems can be solved if they are attacked decisively and aggressively. You don't neglect algae, as it will only get worse. You must do everything necessary to correct the problem including filter teardown and cleaning and running the system extra hours if this is what it will take. A return visit the next day to perform a follow-up treatment or just to check progress may be prudent.

Remember, you are entitled to charge the Sick Member for these extra supplies and services. Also, be sure to report the conditions and actions taken on the Yellow Card, to the Sick Leave Chairmen and if possible the Sick Member. Maintaining good communications between all concerned including with the customer will help us avoid problems. We need to work as a team when we are performing Sick Leave Coverage. I thank all of you who are and have been such a credit to IPSSA by conscientiously performing your Sick Leave assignments.

For the good of the order,
Jim Bradbury

General Meeting-May 18, 2005
Annual Dinner meeting -
Emiliano's, Mission Gorge Rd
Called to Order: 7:00 p.m.

70 members and 17 guests signed in.

Pledge of Allegiance
President Bradbury thanked the Chapter Supporters who helped pay for tonight's annual dinner meeting.
Many thanks to:

- **Sonargard**
- **Pool Surfacing 2000**
- **Hallmark Pools**
- **BIODEX**
- **Sunchaser Solar**
- **CeRam Kote**
- **Brite Tile**
- **Son Energy**
- **Suntrek Solar.**

Introduction of Guests

Chapter Supporters: Bill Krause of CerRam Kote, David Courey of Pool Surfacing 2000, Brandon Chase of SunChaser Solar, Kenan Sachs of American Leak Detection and Tony Ruf of BriteTile. Also attending were Prospective members James Morketter, Baron Ortiz, Steve Kendall, Al Rojas, Gary Roberts, Joe Reid, Michael Votrein, Mario Maldonado, Carlos Grosselfinger and Louis Parrella plus honorary member Peat Burke.

Secretary's Report

Minutes in the Skimmer were approved. No correspondence received.

Treasurer's Report

We're in good shape financially and the approved report is in the Skimmer.

President's Report

Jim Bradbury advised that he signed the agreement with the King's Inn at \$188 per month for our regular meetings beginning in July 2005.

Region 7 information is in the Skimmer.

Jay Chadwick is having trouble selling his pools and we encourage members to contact Jay to purchase his pools. We will shortly publish a list of pools available for sale. Jay is planning to stay in our Chapter and do repairs.

NOTE: The list of Jay's remaining pools is in this Skimmer for you to review. If interested, call Jay ASAP.

Continuing Education/ Product Testing

Stephen Heyer advised that John Baldwin will take over the CPR program.

Stephen outlined the salt water chlorine generator testing program. We anticipate getting four units from different manufacturers to sell at 60% off wholesale price. The manufacturers are expected to be Jandy, Goldline, Polaris and AutoPilot.

The program would require extensive reporting from the members who get the benefit of the low unit prices.

Vice President's Report Chapter Supporters

Several Chapter Supporters who donated for the dinner were in attendance. Tonight was reserved for donating Chapter Supporters as well as the Plasterer Council's DVD on plaster problems.

Committee Reports

Sick Leave

Water Safety/Public Relations/ Blood Drive

Blood Drive is this Saturday, May 21. Meet at DZ Akins at 8:00am for a free breakfast.

Manufacturer's Rebate Entertainment

We thanked Ladd Carlson and Mike Anderson for setting up tonight's dinner.

Mike Anderson has 30 tickets (\$32 each) for the July 17th Sunday day game against the Diamondbacks. Great seats in the first few rows of the home run porch at the right field foul pole.

Insurance (Chapter Advisor)

Unfinished/Old Business

New Business

Good of the Order

Bob advised that Abcana may have another price increase coming. He stated that Costco has a decent price on tabs. Cal Hypo was mentioned as an alternative to price increases.

Raffle

Jim King was the \$100 door prize with rollover (as Jim left before the drawing, the \$100 will roll over). Gregorio Sanchez won the: \$25 prize.

Meeting adjourned at 9:45pm.

(Continued on page 4)

San Diego Chapter Financial Report – May 1 – May 31, 2005

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	9300.01		Bank charges	12.00	
Savings Acct. (Educ.)	6896.28	16,196.29	Education		
			Guy Muto & SPEC	200.00	
Cash Receipts			Donation		
Dues collected by IPSSA	1913.00		Door prizes Raffle	175.00	
Dues Collected directly			Hall Rental	300.00	
Chapter Supporters	585.00		Newsletter		
Initiation fees			Legal/Professional Computer consulting	100.00	
Interest earned			Meeting expense:		
Rebate Progm. (4th Raypak heater)	866.00		- General (May Dinner Meeting)	1398.86	
Chapt. Supporter Dinner Donations	911.00		- Chapter Board	140.00	
Picnic			- Regional Dues	809.40	
Other –H2O Watcher Tags			- Standing Rules Committee		
Fines: - H2O Chemistry			Office expense: Printing/Copies		
- Mandatory meeting			Phone	19.68	
- Attendance			Postage & Copies		
- Blue Card			Business cards & name tags		
New Member	423.00		Social Activities		
			- Entertainment (Install. Dinner deposit)	500.00	
			- NOTE: Replaces voided April check		
Water Watcher tags			- Blood Drive Breakfast		
Water Safety Committee Income			- Other Fund transfer checking to savings*	3738.35	
Total Income in Month		4698.00	Total Expenses in Month		3654.94
			Cash on Hand (Ending Balance)		-----
			Checking Acct.	6604.72	
* income from 4 Raypak heaters			Savings Acct. (Educ)	10634.63	17239.35

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ **Date** _____

Company Name: _____

Address: _____

City: _____ **Zip:** _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ **Cost: \$** _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

<p>(Continued from page 3) Board Meeting-Jun 1, 2005 Called to Order: 7:02 p.m. Marie Callendar, 70th Street Attending - Jim Bradbury, Bill Peck, Geoff Conradi, Paul Grimes and Stephen Heyer. Member action review The Board asked two members to appear tonight. One of our members hired a non-IPSSA and non-insured service person to handle a sick assignment for Jay Chadwick. The pool was not properly cared for and the client fired Jay. Jim</p>	<p>Bradbury reviewed the letter he had sent the member. The member was present and admitted that he was in error by not hiring an insured person, not checking on the progress of the service and not reporting the pool's poor condition to the Sick Leave committee. After a lengthy discussion, the Board fined the member \$400 for his actions (maximum fine could have been \$500). The second member did not appear at this meeting or the last Board meeting. The member had not paid a</p>	<p>\$25 Blue Card fine. He was advised via a letter and several phone calls that his fine was unpaid, then raised. His lack of response to a least two letters and all phone calls resulted in his expulsion. If the expelled member would like to appeal this action, he can attend the June General meeting to plead his case. There was lengthy discussion of the Jay Chadwick situation. The Board is aware that Jay's pools were not in the best condition as he has been ill and unable to keep his pools in good repair (Continued on page 5)</p>
---	---	--

(Continued from page 4)
 prior to sick leave. Between 16 and 23 of Jay's pools are still for sale and we will include a list with some particulars of each account in the Skimmer. We encourage our members to contact Jay to discuss a purchase or work-off.

The Board may call for a vote of the membership at the June General meeting to determine how long we will cover Jay's remaining pools.

Secretary's Report

Paul will compile the Jay Chadwick pool information for a special mailing or inclusion in the Skimmer.

Treasurer's Report

Geoff advised that the \$500 check for down payment on the Installation Dinner had to be voided. A new check was issued in May and April balances were changed to reflect the voided check.

The May Dinner meeting cost roughly \$1300 and we received Chapter Supporter donations of \$1100.

We're in good shape financially
Vice President's Report

Bill Peck: advised that we have several prospective members in process. Four prospective members have 3 consecutive meetings and have taken the Water Chemistry test. Three of the four were interviewed at tonight's Board meeting. There are one or two more who have attended 1 or 2 meetings.

We received Chapter Supporter renewal checks from Pool Surfacing 2000, Sunchaser Solar, Alltec Pools and Poolsafe. Bill will send letters out to several others who need to renew in June.

The June General meeting will feature AutoPilot regarding salt water generators. Algae will also be discussed.

President's Report

After covering issues earlier in the meeting, Jim had no additional report due to the long duration of the meeting.

Continuing Education

Stephen Heyer spoke regarding the Salt Generator test program to be established. Stephen had met with Bill Peck to establish parameters of the program, which will include regular and complete reporting of water chemistry and other items. Benefit to the members who join the program, will receive the products at 60% off wholesale prices.

Unfinished/Old/New Business None
 Meeting adjourned: 10:20pm.

Special Meeting-Jun 6, 2005

Marie Callendars, 70th Street
 Attending - Jim Bradbury, Paul Grimes, Perry Mediate, Jim Hines and Jay Chadwick.

This meeting discussed the Jay Chadwick Sick Leave situation. The matrix (below) shows the remaining pools that Jay has for sale. It was agreed that these pools must be sold quickly to relieve the Chapter of further extension of sick coverage.

List of Jay Chadwick's Pools - For quick sale!!!

Listed below, by Zip code with general information, are the pools that are presently on Chapter Sick Leave Coverage. **These accounts must be sold by June 30th.** Jay has had most of these accounts for 20 years and they may offer great opportunities. He can tell you all about them and is willing to work with you.

We strongly encourage Members to contact Jay at 619 579-9306. Call him today!

ZIP	CITY / AREA	100 BLOCK	STREET	TYPE OF SERVICE
91901	ALPINE	1800	CORONADO VIEW	WEEKLY FULL - POOL
91901	ALPINE	2400	WILLITS RD	WEEKLY FULL - POOL
91942	LA MESA	5000	GUAVA AVE	WEEKLY POOL/SPA CMRCL CHEM ONLY
92014	DEL MAR	100	11TH ST	WEEKLY CHEM - LAP POOL
92014	DEL MAR	300	OCEAN VIEW	WEEKLY FULL - POOL
92019	EL CAJON	1300	E. MAIN ST	WEEKLY FULL - COMMERCIAL POOL
92019	EL CAJON	500	GALENA ST	WEEKLY FULL - POOL
92019	EL CAJON	13900	HAWICK DR	WEEKLY FULL - POOL/SPA
92019	EL CAJON	12000	VIA HACIENDA	WEEKLY FULL - POOL
92019	EL CAJON	2000	VISTA HERMOSA WAY	WEEKLY FULL - POOL
92024	OLIVENHAIN	700	VAL SERANANO DR	WEEKLY FULL - POOL/SPA
92040	LAKESIDE	12100	LOS AMIGOS	WEEKLY FULL - POOL
92067	RANCHO SF	6100	CAMINO SELVA	WEEKLY FULL - POOL
92067	RANCHO SF	6600	LAGO LINDA	WEEKLY FULL - POOL
92067	RANCHO SF	15500	LAS PLANIDERAS	TWICE WEEKLY FULL - POOL
92067	RANCHO SF	6100	MIMULUS DR	WEEKLY FULL - POOL
92067	RANCHO SF	16200	VIA DEL SANTA FE	WEEKLY FULL - POOL
92122	UNIV. CITY	3700	GOVERNOR DR	WEEKLY FULL - POOL
92126	MIRA MESA	8800	SHAULA WAY	WEEKLY FULL - POOL
92126	MIRA MESA	7900	WESTBURY LN	WEEKLY FULL - POOL