



Region 7 Review

A monthly publication for the members of IPSSA, Inc. – Region 7

May 2005

IPSSA, INC. REGION 7 Board Officers

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Highlights of IPSSA, INC. – R7 Regular Board Meeting May 3, 2005

Chapter Reports:

East County Don Wall – 1) Sick leave – one member on sick leave is now back. No problems with sick leave coverage. 2) Chem test – one member passed.

Escondido Loyal Johnson – 1) Membership – board will discuss fining a member for non-attendance.

Metro Ken Settles – 1) Chem test – three passed; two in the works.

N. County Coastal Jim Lawson – 1) Chapter officers – elected new officers and committee chairs. 2) Membership – one new member, who recently passed the chem test. 3) Meetings – have been very productive, excellent guest speakers.

Rancho Del Mar Tom Regalado – 1) Membership – One person in the process of joining.

San Diego Jim Bradbury – 1) Sick leave – one member on sick leave, was out previously, now selling his pool route. 2) Sick leave – a member covering for a down member reassigned a pool to a non-IPSSA member. Pool turned green -- the down member lost the account, a poor reflection on IPSSA. We will determine a course of action towards the covering member. 3) Manufacturers rebates – Raypak donated four

346 BTU heaters. Chapter will sell to members for 80% of cost, then put the proceeds in our Education Fund. 4) Salt generators – supply houses recently gave us a lot of stuff, including a salt generator. We will sell for 50% of wholesale; buyer will give chapter a detailed report on the salt generator. We just got another type of salt generator, and probably one on the way, so we will have reports on three different salt generators. 5) Meeting location – new meeting location, starting in July, is Kings Inn. 6) Rising costs – chapter had a good discussion on how to handle rising costs. Some members shared letters they had sent to their customers. 7) Chem test – one member passed; six new members are in the process.

Committee Reports:

A. Benevolent/Region Emergency Fund Ray Duchene – balance forward as of 3/31/05 \$38,504.30, contributions added of \$27,972.00. Two beneficiaries were paid, leaving \$27,668.95 available for distribution. A death benefit paid last year was finally cashed in January. The survivors will have money coming to them, but it is being held in trust until we receive death certificate. The survivors never contacted IPSSA.

B. APSB (NSPI) – Don Wall will attend 5/12 meeting. Two guest speakers will give presentations, one of them on salt generators. Will find out if APSB wants a short talk on what IPSSA and water safety.

Guest Speaker:

John Silcox, SD chapter, spoke on what R7 has been doing to promote water safety. 1) Javier and he attended National Drowning Prevention Symposium held April 28 to 29 in Austin, TX. Guest speakers from as far away as Germany and France spoke on water safety, some from firsthand experience of having lost a child. Each attendee received a

Calendar of Events

- **R7 Board Meeting**, Tues., May 3, 7:00 p.m., Filippi's Pizza Grotto (858) 748-1800, 13000 Oak Knoll Dr., Poway, off Hwy 15 and Poway Rd.
- **APSB (NSPI)**, Thur., May 12.
- **BORD Mtg.**, Sat., May 14, Doubletree Hotel, Ontario, CA. Contact IPSSA executive office, (888) 360-9505, or www.ipssa.com
- **Miracle Mile of Quarters**, Sun., May 15, Children's Hospital, San Diego, IPSSA Water Safety booth, hospital tours on the hour.
- **R7 Board Meeting**, Tues., July 26, 7:00 p.m., Filippi's Pizza Grotto (858) 748-1800, 13000 Oak Knoll Dr., Poway, off Hwy 15 and Poway Rd.
- **BORD Mtg.**, Sat., Aug. 6, Region 10. Contact IPSSA executive office, (888) 360-9505, or www.ipssa.com
- **R7 Picnic**, Sun., Aug. 28, Mission Bay.

notebook that contained our Water Watcher tag and brochure. Good exposure for IPSSA. Javier added that IPSSA was a platinum sponsor. Next year the event will be in Florida, which will get the IPSSA name out even more. 2) Recently had articles on water safety published in pool industry magazines – more good exposure. John received a call from Georgia because of one of the articles. R7 is really the roots of this water safety program. 3) Last week Javier and he did a presentation in Chula Vista; others are planned. 4) Has tags and brochures in retail supply houses. 5) Children's Hospital is now distributing our material. 6) IPSSA members are responsible for maybe half a million pools in the U.S. It is our obligation as IPSSA members to tell our customers about water safety. And because we are so visible to our customers and the community, we

have the perfect opportunity to promote water safety. That can only be a good thing. 7) John has additional tags and brochures if anyone needs them. 8) Has talked to a lot of people about water safety, and he is getting feedback that they are happy IPSSA is participating in water safety.

Javier said he and John would have a water safety booth at Children's Hospital Sun., 5/15 during Miracle Mile of Quarters. **Nancy Gillespie** added that this is an annual event where they lay out all the quarters that have been collected for Children's Hospital – it's quite impressive and exposure for IPSSA.

Motion was made by **Jim Bradbury**, seconded by **Ken Settles**, and carried to approve \$610.00 to cover **John Silcox's** expenses for the National Drowning Prevention Symposium.

Director's Announcements:

A. Election year – election is coming up. **Javier** said he has been Region director for one year. A lot of positive things are happening in IPSSA. It has been a good experience, but because of family obligations it would be nice if someone else stepped up for this position.

B. Water Chem tests – 1) Version B has two repeat question – #19 and #27. Rather than correct and reprint, we decided to keep it that way. 2) Destroy all remaining copies of old version of the test. 3) Create a Spanish version of the test? *Consensus* of R7 Board was that they were not in favor, the feeling being that an IPSSA member has to communicate with customers and therefore should already speak English. Javier commented that CPO is creating a Spanish version of their test and had asked him to review it. 4) Results to test takers? Test takers are informed if they passed or failed. We now have access to how many they got right and wrong. Should we tell them which ones they got right and wrong? *Consensus* of R7 Board was to give test takers more information on their test results.

C. Sick Leave – 1) Be sure to administer it fairly. **Jim Bradbury** said his chapter has a system where members get points each time they cover a pool; when new sick coverage assignments come up, those with less points get assigned pools.

D. Summer Picnic – Picnic Committee met April 7. The R7 picnic will be held August 28. **Juhlie Selby** of SEP put a lot of work into the picnic last year and again this year. Be sure to thank her. *Motion* was made by Don Wall, seconded by Jim Lawson, and carried to approve money for flowers for Juhlie Selby.

E. National Plasters Council – Open House in San Luis Obispo recently. **Terry Snow** informed Javier that IPSSA members who attended were very impressed with the research and the scientists. The researchers were receptive to our input, and IPSSA is bringing up things they had not thought of. Just about all the pools in the study had deficiencies. Having an IPSSA member on their board is a positive thing. **Dan Gossage**, IPSSA's liaison to NPC, welcomes e-mails and feedback.

F. Chapter Supporters – One IPSSA chapter received a letter from the lawyer of a potential chapter supporter after being declined because two similar companies were already supporters of that chapter. Should chapters establish criteria, written rules? Should chapters do Better Business Bureau search, vote on acceptance? Suggest when declining a supporter perhaps tell them the chapter will review again in 90 days. Javier said to just be aware how you decline a supporter. This will be discussed again at a future R7 meeting.

G. Chemical price hikes – Be careful to not violate antitrust laws when discussing issues.

H. Web site – Improvements are still being made. IPSSA will accept photo submission for the home page – get a photo release from the pool owner.

I. Associate members – Should the big guys have to pay more dues?

Consensus of R7 Board was that they should pay more.

J. B.O.R.D. members – One member replaced. Another resigned because he is changing careers. Those regions have gotten replacements for the positions.

K. Advertising – 1) IPSSA Inc. has recently had ads in Pool & Spa News, Aqua Magazine, and Service Industry News. As a result, IPSSA is getting some inquiries from Georgia, Oklahoma, Florida. Pool & Spa News had a full-page ad. 2) Both **John Silcox**, SD chapter, and **Don Wall**, SD East County, were featured recently in Aqua Magazine – John, in an interview on water safety, and Don, an article on equipment.

Unfinished Business:

A. IPSSA bulletin boards – *Consensus* for **Javier** to get the artwork that was in the magazines laminated for placement in the supply houses.

New Business:

A. Emergency Fund – 1) **Javier** said that in the past, money for the fund was raised through the silent auction at the annual R7 Picnic. **Rick Bishop**, Escondido chapter, handled that for years and did a great job, but now we need someone to step up and take over. Fund needs to be built back up. *Consensus* was that we should wait until Emergency Fund money is needed, then move money from checking. 2) **Don Wall** announced that **Rob West** received Emergency Fund money during the fires, and he sent a thank-you.

B. Health Department letter – **Javier** recently had a problem with the health inspector citing a commercial spa at 300 ppm chlorine. Inspectors use dishwasher test strips. He wrote them a strong letter suggesting they re-evaluate the way they test and gave them a copy of the CPO handbook. If any of you has a problem with inspectors and erroneous reading, refer them to **Rick English**. **Bill Peck** said he tries to be present for the inspections so he can answer any questions at that time.