



The SKIMMER



San Diego Chapter Monthly Newsletter – March 2005

Next General Meeting: Mar. 16th, 6p, Mission Valley Resort, Westwind, Salon B - 875 Hotel Circle South

General Meeting 3/16/05, 6:00 pm – Last of the Quarter!

Calendar

- 3/16 General Meeting 6:00p**
Mission Valley Resort,
Westwind B Mission Valley
- 3/19, Blood Drive 8:00am**
Meet at DZ Akins 70th St
- 4/6 & 5/4, Chapter Board**
Location TBA
- 4/10, MS Walk, 8:00am**
San Diego Embarcadero
Marina Park South
- 4/20, General Meeting 7pm**
Mission Valley Resort Salon B
NOTE: Time 7pm Eff. April
- 5/3, Region 7 Board. 7 pm**
Filippi's, Poway
- 5/14, B.O.R.D.**
Doubletree, Ontario, CA

PRESIDENT'S MESSAGE.

The Board discussed and approved the Budget for 2005. We are planning for \$32,500 in Income and Expenses. Income in 2004 was \$32,845 and Expenses were \$29,244 so we had a very good year. Geoff did a great job as Treasurer and we can certainly agree, "we are in good shape financially".

The Board also reviewed the proposed additions to the Sick Leave Plan that I presented to the Members at the February Meeting. We made a few changes which I feel will strengthen and improve the Plan. We also discussed some additions for the Standing Rules. I will present these at the March Meeting.

Paul will then incorporate all these changes into the "working proposal" write up that compares the "new" with the "current" Standing Rules and Sick Leave Plan. These are printed side by side so we

can see what has been deleted and added or revised. Please let us know if you are interested in reviewing this document so we will know how many copies to make. Shortly after this, we will print new copies of our Standing Rules and Sick Leave Plan and will distribute them to all Members.

The Board approved the \$273 purchase of some pool parts and supplies from the widow of a Pool Tech who died last June. The items will be displayed at the next Meeting and will be part of our raffle prizes. We helped this lady out and she is most appreciative of our assistance in offsetting some of her expenses. The Region has approved a \$1000 donation to match our \$1000 for Employee Member Jorge Flores whose daughter was recently killed in an auto accident. I had another discussion with Ray
(continued on page 3)

IPSSA – San Diego Chapter - www.ipssasandiego.com/members

Board of Officers

President	Jim Bradbury	619-461-5316	PO BOX 19126, San Diego 92159
Vice President	Bill Peck	858-673-8556	PO BOX 270168, San Diego 92198-2168
Treasurer	Geoff Conradi	619-575-0639	2341 Poipu Way, San Diego 92154
Secretary	Paul Grimes	619-223-4523	936 Moana Dr., San Diego 92106
Past President	John Nichol	619-582-0227	12511 E. Haymore Ct., Chandler, AZ 85249

Committee Representatives

Sick Leave	Jim Hines	619-462-1309	PO BOX 19935, San Diego 92159
	Perry Mediate	619-463-0097	1609 Penasco Rd., El Cajon 92019
Continuing Educ.	John Baldwin	619-440-4077	
	Stephen Heyer	619-563-6566	
Manufacture Rebate	Jon McArthur	619-464-0211	
Insurance	Bob Fowler	619-464-6400	
Membership	Vacant		
Entertainment	Mike Anderson	619-589-8848	
	Ladd Carlson	619-248-6888	
Product Testing	Patrick Farrior	619-465-9545	
	Dale Eppard	858-571-1177	
PR/Blood D/Wtr Sfty	John Silcox	858-467-0507	
Region 7 Director	Javier Payan	619-449-1392	

IPSSA Corporate

Info. Vickie Lester 888-360-9505
FAX 888-368-0432
PO BOX 15828 Long Beach CA 90815-0828

Billing/Benevolent
Roberta Rohwedder 888-391-6012
FAX 888-391-6203

Arrow Insurance
Ray Arousty 800- 833-3433, 805-497-8600

IPSSA San Diego – Chapter Supporters (Updated 2/08/05)

Contact	Company	Address	Phone
Robin Benitez	Abcana Industries - Wholesale Pool Chemicals - Pickup & Delivery	545 W. Bradley Ave El Cajon CA 92020	619-444-9900 619-444-9804fax
Terry Van Arsdale advancedsurfacer.com	Advanced Surface Restoration Decks/Patios resurface, waterproof	2404 Deerpark Dr San Diego CA 92110	760-724-6666, 619-276-4444 619-274-6444 FAX
Kenny Lawson	ALLTEC Pools – Underwater specialist -rebar, cracks, light repair	1619 Hillcrest Ln Fallbrook CA 92028	760-731-9998
Kenan Sachs americanleakdetection.com	American Leak Detection Electronic Leak Detection & Repair	10601 Tierrasanta Bl #G PMB #196, SD CA 92124	619-233-LEAK(5325) 858-650-0046 fax
Mark Quintero	Aquatic Renovation – Complete Renovations – plaster, tile, decks	8518 Hubbles Ln Santee CA 92071	619-447-0707,619-562-1642fax 619-896-8921 pager
Lori Brumagen bio-dex.com	BIODEX – Superior Line of Pool and /Spa Chemical Products	501 West Lone Cactus Phoenix AZ 80527	623-582-2400,623-582-2405 fax 800-617-3477
Tony Ruf britetile.com	BriteTile Pool/Spa Remodeling Calcium removal, tile, deck-o-seal	PO BOX 99536 San Diego CA 92169	619-260-1896
Bill Kraus ceram-kote.com	CeRam-Kote Ceramic Lining for Pools & Spas	8580 Nottingham Pl La Jolla CA 92037	858-550-9611,858-453-2806 fax 858-775-8382 cell
Tom Cox gardnerpoolplastering.com	Gardner Pool Plastering –Quality Plastering/Remodels since 1969	801 Gable Way El Cajon CA 92020	619-593-8880 619-593-8886fax
Mike Rice hallmarkpools.com	Hallmark Pools And Spas Custom Pool Builder/Remodeler	12580 Stowe Dr Poway CA 92064	858-391-3434,858-674-2405fax 858-674-7676store
Leigh O'Brien poolspace.com	Advantis Technologies - Applied Biochemists, Blue Devil Chemicals		800-258-4442,619-661-1818fax 888-452-7678 X358
Mark Lane Marklane@cox.net	AutoPilot & AquaCal – Salt Chlorine generators and Heat Pumps	27758 Santa Margarita Pkwy, Ste #192 Mission Viejo, CA 92691	949-254-8959 (cell) 949-305-3956 (Fax)
Michael Mamula	National Leak Detection – Finds leaks - Pools/Spas/Fountains/Ponds	PO BOX 624 Carlsbad CA 92018	760-931-8108
Steven Kleinjan nelsonitepoolanddeck.com	Nelsonite – Easy and Affordable, Quality Pool & Deck Coatings	3150 E. Pico Bl Los Angeles CA 90023	800-544-1998 X413
Eric Lovig nuwayspacovers.com	Nu Way Spa Products Quality Spa Covers and Lifters	PO BOX 1547 Lakeside CA 92040	619-665-5056 619-938-9772fax
Fred Walker poolsafe.com	Poolsafe Cover Systems – New, Service All Systems, Replacement	1200 S. Escondido Bl Escondido CA 92025	800-376-6572
Don Wall	The Pool Doctor - Construction, Renovation, Remodel, Repair	1532 Roble Grande Ln. Alpine, CA 91901	619-445-4977 fax 619-445-4345
David Courey poolsurfacing2000.com	Pool Surfacing 2000 – Exclusive 5 Stage Fiberglass Laminate process	104 Richardson Ave El Cajon CA 92020	858-273-9398 858-273-2729fax
aosmithmotors.com	AO Smith/Century Motors – All Copper, Standard & High Efficiency	26212 Dimension Dr#220 Lake Forest CA 92630	C/O Blake Sales 760-941-9100
Julie Lawson sonenergy.com	Son Energy, Inc. - Solar Pool Heating – referral program	550 W. 6 th Ave. Escondido CA 92025	760-738-4066, 877-407-6527 760-738-8602 Fax
Brandon Chase	Sunchaser, Inc. Solar and Water Heating Specialist	10367 Palm Row Dr Lakeside CA 92040	619-390-5287
Jim Mahoney suntrek.net	Suntrek Solar – Thermal-Solar Pool Heaters	120 N. Pacific #E-6 San Marcos CA 92069	800-292-7648 760-598-7185 fax/pager
Kevin Wallace	Underwater Unlimitd –Rust spots, Rebar, Cracks, Drain replacement	281½ Hillcrest Dr. Encinitas CA 92024	800-247-8393 760-632-1822
Billy Howse Watermaid-sd.com	Watermaid – Salt water systems, increase profits/customer satisfaction	6161 El Cajon Bl #520 San Diego CA 92115	619-583-2357

GENERAL MEETINGS START AT 6PM UNTIL APRIL – March is last of the Quarter
March Speakers: Brandon Chase of Sunchaser Solar
Member Reports on courses taken with Chapter Education funds.

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Arousty regarding Employees and insurance. All Employees must have a name! There is no such category for a "John Doe" or unnamed employee. If you have an Employee make sure you have submitted an Employee Application to Roberta at Ipsa Management. You do not have to get an Officer to sign it. Just mail it or FAX it to her. Don't take chances. Follow our rules and avoid being fined.

For the good of the order,
Jim Bradbury

General Meeting-Feb 16, 2005

Called to Order: 6:03 p.m.

63 members and 8 guests signed in.

Pledge of Allegiance

Introduction of Guests

Chapter Supporters: Brandon Chase of Sunchaser Solar, Bill Krause of CerRam Kote, David Courey of Pool Surfacing 2000, Tony Ruf of BriteTile and Don Wall of the Pool Doctor. Also attending was honorary member Dick Church, prospective member Louis Parrella and Baron Ortiz.

Secretary's Report

Minutes were approved.
No correspondence received.
Paul advised that Blue Cards are due tonight or to be postmarked by today.

Treasurer's Report

We're in good shape financially and the approved report is in the Skimmer.

President's Report #1

Tonight's meeting in the Westwind, Salon B is our new permanent location. Jim advised that our Agenda has been revised to improve the flow of the meeting and establish a break period after speakers. Jim read from the Skimmer and President's Message on Board action regarding a member who violated Standing Rules by not having an employee insured as an employee member. Our regulations are clear and we will enforce our rules. Blue Cards are due tonight and the cards need to be filled out completely and legibly. The 2005 Budget is being worked. Jim requested that members and guests NOT bring alcohol into our meetings. The Yellow Cards we use have a back side. Please make sure your Yellow Cards have the version with a printed back side.

The May Dinner Meeting will be at Emiliano's (formerly Eva's) on Mission Gorge Rd.

**Vice President's Report
Chapter Supporters**

Bill reported that we are receiving Chapter Supporter renewals.

Continuing Education

Stephen Heyer stated that the Western Show is 3/10, 11 & 12 in Long Beach and encouraged members to attend and meet for dinner on Friday night. He advised of hotel and registration prices. We will ask for reports from those who take seminars that we fund.

Product Testing

Stephen is trying to get magnets donated by a supply house to test their effectiveness to stop scaling.

Speakers – Jim Mahoney of Suntlet Solar talked about his product, which uses EDP, a synthetic rubber. It expands and contracts and can be glued onto roofs. Customized sizing allow for more solar panels. Referral fees are \$200 to \$500. Suntlet will provide billing inserts on request.

Rick Dempsey of Radden LLC, talked about his one-body pool cleaner. He offered a 10 day trial and a special prices as low as \$79. One unit was donated for our raffle tonight. Member Jim King, President of APSP (formerly NSPI) and owner of Tile Medic spoke. Jim advised that APSP provides a 40 hour certification program for \$300-\$400. Tile Medic provides tile repairs and skimmer replacements & pays for referrals.

Meeting Break

Committee Reports

Sick Leave

Perry reported that no one is out. We are waiting for a new shipment of current Yellow Cards.

Jay Chadwick thanked members who did a great job covering his pools while he was out.

Water Safety/Public Relations/ Blood Drive

Water Safety: John Silcox has more "Close the Pool Gate" bumper stickers. The Water Safety Committee had a great year in 2004: attended five community events to hand out WaterWatcher tags and 5,000 brochures.

Our website, (www.waterwatcher.org) is on-line. John attended a drowning prevention convention in Palm Springs and Mobile10 (Channel 10 van) distributes our materials at 50 to 60 events per year. The BORD now has a Water Safety Committee and has members from CA, AZ, TX and NV.

IPSSA, Region 7 and the Table Top Show contributed for WaterWatcher materials. John advertised that the MS Walk is on a shorter route on April 10th. More information to follow.

Manufacturer's Rebate

Jon McArthur advised that the rebate program is probably dead with Pentair dropping out.

At the March meeting we will have a FNS60 plus BW valve and two 3/4 HP WhisperFlos for sale at 20% below supply house prices. We will pick from tickets of those interested to determine who can purchase the equipment.

Entertainment

Mike Anderson advised that the May Dinner Meeting will be at Emiliano's (formerly Eva's).

The Region 7 Picnic location will probably be the same as usual. 2004 Padres tickets were tough to sell with one game in conflict with the KGB Sky Show. About 25 people indicated they'd participate in 2005 at Padres games.

Insurance (Chapter Advisor)

Bob Fowler advised that Think Blue has regulations on pool draining. PH 7.8+, no chlorine or chlorine deactivators or metals. Backwashing into the storm drains is not allowed.

If you backwash to a household sewer, do not pressurize the line or you may flood the house.

Do you get purple pH readings at spas. Most likely, the chlorine is 15+, which will give you a purple reading. Some IPSSA insurance claims include \$986 for a dented rain gutter, a damaged heater due to high pH, \$5000 for Hazmat cleanup and a member being sued for simply referring a client to someone who botched the acid wash.

President's Region 7 Report

Jim reported that at the Region 7 Board meeting he learned that the BORD gave \$10,000 to the Plasterer Council for their plaster test pools program. A motion was made and approved to provide a \$500 award to the winner of the Region 7 BK Taylor Award. A retire member received a letter requesting \$250 per year to continue insurance coverage. To be reviewed.

Unfinished Business

Old Business

Jim Bradbury advised that the proposed/potential changes to our Sick Leave Program rules are more major and

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San Diego Chapter Financial Report – February 1 – February 28, 2005

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	3752.40		Bank charges	12.00	
Savings Acct. (Educ.)	6886.76	10,639.16	Education	12.50	
			Guy Muto & SPEC	200.00	
Cash Receipts			Donation		
Dues collected by IPSSA	1878.00		Door prizes Raffle	125.00	
Dues Collected directly			Hall Rental	300.00	
Chapter Supporters	250.00		Newsletter		
Initiation fees			Legal/Professional Computer consulting	100.00	
Interest earned			Meeting expense:		
Rebate Program			- General		
Install. Dinner/Dance			- Chapter Board	118.91	
Picnic			- Regional Dues		
Other –H2O Watcher Tags			- Standing Rules Committee		
Fines: - Member violation	250.00		Office expense: Printing/Copies		
- Mandatory meeting			Phone	24.89	
- Attendance			Postage & Copies		
- Blue Card			Business cards & name tags		
New Member			Social Activities		
			- Entertainment		
			-		
Water Watcher tags			- Blood Drive Breakfast	42.22	
Water Safety Committee Income			- Other (Water Safety Committee)	238.17	
Total Income in Month		2378.00	Total Expenses in Month		2431.71
			Cash on Hand (Ending Balance)		-----
			Checking Acct.	4956.71	
			Savings Acct. (Educ)	6886.76	11843.47

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ **Date** _____

Company Name: _____

Address: _____

City: _____ **Zip:** _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ **Cost: \$** _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

<p>(Continued from page 3)</p> <p>Jim plans to reconvene the Standing Rules Committee to discuss before presenting to the membership. Jim outlined the below issues to incorporate in our rules.</p> <ol style="list-style-type: none"> Communications are key No coverage of employee routes Employees can service SL pools, but need to be trained by the member on procedures Working answering machine with your name or company name. Problems with SL pools and proposals on needed repairs. Treat algae and bill the sick member Cannot invoice the Sick member's 	<p>clients</p> <ol style="list-style-type: none"> Establish contact on first visit Sick members encouraged to attend General Meetings Make a copy of the Yellow cards of pools you service Use latest Yellow Card version Reasonable rates for repair made by servicing members Servicing member to be timely on billing of sick member <p>New Business</p> <p>John Nichol's employee, Jorge Flores lost his daughter in an auto accident. A motion was made and approved to provide</p>	<p>\$1,000 for Jorge.</p> <p>Phil Gardiner had his poles and a hose stolen. Phil met with the thief and is working with him to change his ways. Jim Bradbury was contacted regarding Gina Stevens, the widow of a local pool man who needs to sell some parts and equipment to pay bills. Jim had most of the \$555 value of goods in his truck and had 25 copies of the goods for members to review.</p> <p>Greg Miller of the Metro Chapter is looking to expand on wants to buy pools south of I-8.</p> <p>Good of the Order</p> <p align="right">(Continued on page 5)</p>
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Bob Fowler encouraged members to go to the Western Show. You can get great deals like a cleaner for a demo price of \$129 and other show specials.

Bob advised that his company offers customers a free month if they pay a year in advance – he uses the money to prepay chemicals in bulk.

Now is the time of the year to assess your employee and advertising needs.

Bob Miller is looking for an employee.

Raffle

Included 4 buckets of tabs donated by Superior.

Terry Wendt, \$50 door prize plus \$50 roll-over.

Mike Nelson, \$25

Meeting adjourned at 8:30pm

Board Meeting-Mar. 02, 2005

Called to Order: 7:20 p.m.

Emiliano's, Mission Gorge.

Attending - Jim Bradbury, Geoff Conradi, Paul Grimes and Bill Peck,

Secretary's Report

Paul advised that almost all Blue Cards have been received. Paul has been using them to update files and notes that some phone number fields are empty and many have the same phone number for home, business and cellular. All numbers are required so the Sick Leave Committee can contact scores of members quickly. We did not receive eight Blue Cards, one was late, five were unsigned and several seemed to be missing some vital information. We can do better.

Treasurer's Report

The Budget that Jim developed was approved with minor changes. The Financial Report was handed out and is in

this Skimmer. We're in Good Shape Financially.

Vice President's Report

Bill Peck received Chapter Supporter checks from Nelsonite and Suntrek Solar and Mark Lane's (Auto-Pilot/AquaCal) check is in process. Two additional renewal letters are to go out this month.

We may have two prospective members and Bill has received one new member check.

Bill has received numerous speaker requests – Chapter Supporters receive preference. March Speakers will be Brandon Chase of Sunchaser Solar. Some members will report on the seminars they took with Educational committee financial support.

The Plaster Council's 15 minute consumer targeted DVD may be shown at the May dinner meeting. Bill is hoping to have Waterway at that meeting with a projector.

The MS Walk requested a 15 minute presentation in March, but the Board felt this was too long and prefers to have John Silcox and other volunteers talk about this opportunity.

President's Report

Jim presented the 2005 Budget, which was approved with a minor change to the Water Safety Committee, which does not expect any revenue and expects lower expenses.

Jim presented potential changes to the

Sick Leave Program. Paul will incorporate them into the side-by-side format for Jim's presentation and member discussion at the March General meeting.

Jim also presented a potential change to rules governing Chapter Supporters, to check on licenses and member input of potential Chapter supporters

Jim and the Board discussed ways to address the sign-in procedure at General Meetings so that members will be encouraged to remain throughout the meeting. Look for multiple sign-in locations at future meetings based on the first letter of your last name.

Jose Flores, an employee of John Nichol lost his daughter in an auto accident. At the last General Meeting, the Chapter approved \$1,000 to help Jorge with \$15,000 in burial expenses. Region 7 also approved \$1,000 for Jorge.

Jim Hines will fill out the annual Sick Leave Program report for IPSSA.

Jim showed a list of parts still available for purchase from the widow of a local pool man who passed away. The Board voted to purchase the parts for about \$275 and will make use of them as raffle gifts.

COMMITTEE REPORTS

None

Unfinished/Old/New Business

Meeting adjourned: 9:01pm.



April 10th - San Diego Embarcadero South Bay Walk. Join us as we stomp out MS this Spring! More info at March General Meeting.



Entertainment Committee has 31 tickets 4 rows from the field at the right field foul pole for the Sun. July 17, 1pm game vs. AZ.

Excerpts from Region 7 Newsletter for March 2005
Director's Corner, Javier Payan, Director, phone (619) 449-1392
(Complete Newsletter on Chapter website www.ipssasandiego.com/members)

Conferences – *Western Pool and Spa Show* Mar. 10 – 12 -- I will be attending and manning the IPSSA booth part of that time.

National Drowning Prevention Symposium April 28 – 29 – I might attend. **John Silcox** (chairman of Water Safety, San Diego chapter of IPSSA) and I have already been in contact with **Greg Donoho** (president of Austin chapter and the contact person for this symposium) – good guy, lots of enthusiasm for what we're doing with water safety.

The B.O.R.D. at its last meeting voted to approve \$500 for this symposium. In addition, San Diego chapter donated \$500, with total IPSSA donations of \$3,700.

B.O.R.D. -- Contact me if there are any issues you want me to bring to future B.O.R.D. meetings.

Chem test – A new version of the test has come out; it is effective March 1. I will be distributing to R7 chapter presidents.

Advertising – According to the California State Licensing Board, if you have a contractor's license, you *must* include it on all of your advertising materials or face a fine. Unlicensed contractors are subject to stings and fines.

A word to the wise – With all the rain we've had recently, be very careful about draining pools. If in doubt, don't do it. Last week there was an article in the Union Tribune about a pool that popped out of the ground in El Cajon.