



The SKIMMER



San Diego Chapter Monthly Newsletter – December 2004

Next General Meeting: Jan. 19th, 6p. Mission Valley Resort. Mission Room - 875 Hotel Circle South

Holiday Installation Dinner Dance, Dec. 17th, Admiral Baker 6:30pm

RSVP to Mike Anderson 619-589-8848, ASAP – Join us for a *Great Evening!*

- - - Region 7 Table Top Show, Sat. Jan. 15th, Sheraton Four Points, Aero Dr. - - -

Calendar

- 12/17, Annual Installation Dinner**
6:30 – 11:30 pm
Admiral Baker Clubhouse
Presidio Room
Mission Gorge
- 1/5, Chapter Board**
Location TBA
- 1/19 General Meeting**
6:00 pm Mission Valley
Resort, Mission Valley
- 1/15, 15th Annual Rgn. 7 Table Top Show**
Four Point Sheraton
Kearny Mesa
- 1/22, Blood Drive**
8:00am:DZ Akins 70th St

PRESIDENT'S MESSAGE.

Since there is no General Meeting in December, I want to take this opportunity to invite and encourage all Members, Employee Members, Honorary Members and Chapter Supporters to attend our Annual Dinner at the Admiral Baker Golf Club on Friday December 17th. Mike Anderson and Ladd Carlson have been working hard making all the arrangements for a fun filled night of activities, entertainment, prizes and awards with a delicious catered dinner. This is the highlight event for our Chapter and a lot of your money is invested in this event to make it a worthwhile and truly memorable time.

Please check out the details on the enclosed Announcement and Program Schedule. To assist in the planning process, please make sure you RSVP. This is not an option but a necessity and a courtesy as well.

The Guest Roster can then be made up to give us a specific number and will insure that proper seating arrangements can be made. While there are no specific dress codes or requirements I suggest all the guys wear at least a sport jacket (ties optional) so their gals can wear their finest. Last year was an exciting time and a lot of fun. We had a really good turnout and I believe everyone had a good time.

If you decided to skip this event last year or just neglected to participate you really missed out. The facility is first class and we don't share it with anyone. The location is convenient and central with plenty of parking just outside the door. I especially encourage all new Members to come, enjoy the fun and make some new friends. You and your date will enjoy yourselves. If you don't have a
(continued on page 3)

IPSSA – San Diego Chapter - www.ipssasandiego.com/members

Board of Officers

President	Jim Bradbury	619-461-5316	PO BOX 19126, San Diego 92159
Vice President	Bill Peck	858-673-8556	PO BOX 270168, San Diego 92198-2168
Treasurer	Geoff Conradi	619-575-0639	2341 Poipu Way, San Diego 92154
Secretary	Paul Grimes	619-223-4523	936 Moana Dr., San Diego 92106
Past President	John Nichol	619-582-0227	12511 E. Haymore Ct., Chandler, AZ 85249

Committee Representatives

Sick Leave	Jim Hines	619-462-1309	PO BOX 19935, San Diego 92159
	Perry Mediate	619-463-0097	1609 Penasco Rd., El Cajon 92019
Continuing Educ.	John Baldwin	619-440-4077	
	Stephen Heyer	619-563-6566	
Manufacture Rebate	Jon McArthur	619-464-0211	
Insurance	Bob Fowler	619-464-6400	
Membership	Vacant		
Entertainment	Mike Anderson	619-589-8848	
	Ladd Carlson	619-248-6888	
Product Testing	Patrick Farrior	619-465-9545	
	Dale Eppard	858-571-1177	
PR/Blood D/Wtr Sfty	John Silcox	858-467-0507	
Region 7 Director	Javier Payan	619-449-1392	

IPSSA Corporate

Info. Vickie Lester 888-360-9505
FAX 888-368-0432
PO BOX 15828 Long Beach CA 90815-0828

Billing/Benevolent
Roberta Rohwedder 888-391-6012
FAX 888-391-6203

Arrow Insurance
Ray Arousty 800- 833-3433, 805-497-8600

IPSSA San Diego – Chapter Supporters (Updated 11/25/04)

Contact	Company	Address	Phone
Robin Benitez	Abcana Industries - Wholesale Pool Chemicals - Pickup & Delivery	545 W. Bradley Ave El Cajon CA 92020	619-444-9900 619-444-9804fax
Terry Van Arsdale advancedsurfacer.com	Advanced Surface Restoration Decks/Patios resurface, waterproof	2404 Deerpark Dr San Diego CA 92110	760-724-6666, 619-276-4444 619-274-6444 FAX
Kenny Lawson	ALLTEC Pools – Underwater specialist -rebar, cracks, light repair	1619 Hillcrest Ln Fallbrook CA 92028	760-731-9998
Kenan Sachs americanleakdetection.com	American Leak Detection Electronic Leak Detection & Repair	10601 Tierrasanta Bl #G PMB #196, SD CA 92124	619-233-LEAK(5325) 858-650-0046 fax
Mark Quintero	Aquatic Renovation – Complete Renovations – plaster, tile, decks	8518 Hubbles Ln Santee CA 92071	619-447-0707,619-562-1642fax 619-896-8921 pager
Lori Brumagen bio-dex.com	BIODEX – Superior Line of Pool and /Spa Chemical Products	501 West Lone Cactus Phoenix AZ 80527	623-582-2400,623-582-2405 fax 800-617-3477
Tony Ruf britetile.com	BriteTile Pool/Spa Remodeling Calcium removal, tile, deck-o-seal	PO BOX 99536 San Diego CA 92169	619-260-1896
Bill Kraus ceram-kote.com	CeRam-Kote Coatings Encapsulating Ceramic Shell coating	8580 Nottingham Pl La Jolla CA 92037	858-550-9611,858-453-2806 fax 858-775-8382 cell
Tom Cox gardnerpoolplastering.com	Gardner Pool Plastering –Quality Plastering/Remodels since 1969	801 Gable Way El Cajon CA 92020	619-593-8880 619-593-8886fax
Mike Rice hallmarkpools.com	Hallmark Pools And Spas Custom Pool Builder/Remodeler	12580 Stowe Dr Poway CA 92064	858-391-3434,858-674-2405fax 858-674-7676store
Leigh O'Brien poolspacare.com	Advantis Technologies - Applied Biochemists, Blue Devil Chemicals		800-258-4442,619-661-1818fax 888-452-7678 X358
Ray J. Vendetti mutualofomaha.com	Mutual of Omaha – Products for Education, Retirement, Insurance	1011Camino del Rio So. San Diego CA 92108	619-260-5551 858-260-3601fax
Michael Mamula	National Leak Detection – Finds leaks - Pools/Spas/Fountains/Ponds	PO BOX 624 Carlsbad CA 92018	760-931-8108
Steven Kleinjan nelsonitepoolanddeck.com	Nelsonite – Easy and Affordable, Quality Pool & Deck Coatings	3150 E. Pico Bl Los Angeles CA 90023	800-544-1998 X413
Eric Lovig nuwayspacovers.com	Nu Way Spa Products Quality Spa Covers and Lifters	PO BOX 1547 Lakeside CA 92040	619-665-5056 619-938-9772fax
Fred Walker poolsafe.com	Poolsafe Cover Systems – New, Service All Systems, Replacement	1200 S. Escondido Bl Escondido CA 92025	800-376-6572
David Courey poolsurfacing2000.com	Pool Surfacing 2000 – Exclusive 5 Stage Fiberglass Laminate process	104 Richardson Ave El Cajon CA 92020	858-273-9398 858-273-2729fax
Mark Lane aosmithmotors.com	AO Smith/Century Motors – All Copper, Standard & High Efficiency	26212 Dimension Dr#220 Lake Forest CA 92630	949-583-2984 800-543-9450 X2718
Julie Lawson sonenergy.com	Son Energy, Inc. - Solar Pool Heating – referral program	550 W. 6 th Ave. Escondido CA 92025	760-738-4066, 877-407-6527 760-738-8602 Fax
Brandon Chase	Sunchaser, Inc. Solar and Water Heating Specialist	10367 Palm Row Dr Lakeside CA 92040	619-390-5287
Jim Mahoney suntrek.net	Suntrek Solar – Thermal-Solar Pool Heaters	120 N. Pacific #E-6 San Marcos CA 92069	800-292-7648 760-598-7185 fax/pager
Kevin Wallace	Underwater Unlimited –Rust spots, Rebar, Cracks, Drain replacement	281½ Hillcrest Dr. Encinitas CA 92024	800-247-8393 760-632-1822
Billy Howse Watermaid-sd.com	Watermaid – Salt water systems, increase profits/customer satisfaction	6161 El Cajon Bl #520 San Diego CA 92115	619-583-2357

**NOTE: GENERAL MEETING STARTING TIMES WERE RECENTLY MODIFIED
WINTER (NOV. – MAR. 6 PM) - SUMMER (APR. – OCT. 7 PM)
NEXT GENERAL MEETING IS JANUARY 19th, 6 pm @ MISSION VALLEY RESORT**

DON'T MISS OUR FABULOUS PARTY DEC 17- PRIZES AND SURPRISES

(continued from page 1)

date or companion, come anyway and just hang out and enjoy socializing and a great dinner. I am looking forward to December 17th. Surprises

In January, the Board is going to begin review of the functioning of the Sick Leave Plan in some detail. Many of you have had experience with the Plan this past year for extended periods of time. You may have some valuable observations, opinions or advice you may want to share with us. To help us learn from our recent experiences and improve the Plan implementation, support and various requirements for Sick Members as well as those of Servicing Members, we need to hear from you. I have had some feedback already. We don't need gripes and complaints but rather constructive well thought out remarks that will give us insight for developing practical solutions.

For example, how do we solve problems associated with: algae, repairs, neglected equipment, extra service requirements, communications, grievances, account relationships, accountability, expense problems. Also, what is considered "work" on the part of the Sick Member during rehabilitation? We need to determine if our Plan needs further refinement, additional rules or provisions, more specific definitions. I do not believe this can be solved in one session but will require a thorough thrashing out and investigation, followed by specific recommendations that will be brought before the Chapter for approval.

If you want to share or participate in this process I invite your written responses, questions, observations and experiences for our consideration. The deadline for these is Tuesday January 4, 2005.

For the good of the order,
Jim Bradbury

General Meeting-Nov 17, 2004
Called to Order: 6:10 p.m.
38 members and 8 guests signed in.
Pledge of Allegiance

Introduction of Guests

Chapter Supporters: Kenan Sachs of American Leak Detection, Billy Howse of Watermaid and Tony Ruf of Brite Tile. Also attending were Juhli Boyes of SCP and Nick Dempsey of Swift Products plus prospective members Bryce Jansen, Joe Lukachik and, Doug Catton of LeakTerminators

A few Chapter supporters and guests briefly mentioned their products and services.

Secretary's Report

Minutes were approved.
No correspondence received.

Treasurer's Report

We're in good shape financially and the approved report is in the Skimmer. Responding to a question, there is about \$6,800 in the Education Fund, shown as "savings" on reports.

Vice President's Report

Prospective members-

Three perspective members were in attendance and up for membership approval -Bryce Jansen, Doug Catton and Joe Lukacik, (who was returning to IPSSA). While all three were voted in as members (Bryce at the end of the meeting as it was his third), questions arose about Doug Catton's leak detection business regarding to insurance. After discussion, it was decided that his membership would be subject to approval of insurance by Ray Arousty. (NOTE: Bill Peck called Ray and Doug is covered, so he is a new member).

Chapter Supporters

Bill reported that SDG&E is not renewing, but still has funds for the rebate program. Bill will follow up with 2 other renewals that are due.

Speakers – Dave Parks of the Better Business Bureau advised members of benefits of BBB membership. The BBB has 6,000 members and is a consumer watchdog that produces a "reliability report" on companies. Membership includes a BBB Yellow page listing, decals, binding arbitration at the price of \$360 per year.

Nick Dempsey of Radden LLC displayed a cleaner (Skiwid GSX) that is available for \$149 (volume discounts also available). The unit is made in a single mold, has a Kreepy Krauly type hammer device and hoses are interchangeable with other cleaners. This product is not in supply houses so refer to the following for info: www.skwid.com, radden@skwid.com or 714-478-8887.

President's Report

While Paul Grimes was our BK Taylor

candidate, a member of the SD Metro Chapter was voted as the Regional winner at the Region 7 Board meeting.

While several members were excused from the October mandatory meeting, Jim had advised them that non-attendance or lack of signing at one meeting per quarter meeting would incur a quarterly fine.

Based on complaints and member questions, the Board will review circumstances of a recent sick leave coverage with the member and Sick Leave committee at the January Board meeting.

Make sure your employees are enrolled as employee-members so you are protected with insurance, it's an important part of our Standing Rules.

Committee Reports

Sick Leave

Jim thanked the members who had covered Tom Richardson's pools for 5 months. A Sick Leave points report was circulated and included the point earned for Richardson's coverage.

J. Chadwick is out and his 4-week leave has been extended another 3 weeks. He's expected back 12/9, but don't stop doing his pools until you hear from the Sick Leave committee.

Jim reported his Dad, considering his problems, is doing OK, but may loose another toe.

Entertainment

Jim Bradbury reported for Mike Anderson that the Holiday Party plans are proceeding and there will be some nice surprises – don't miss the party this year – December 17th at Admiral Baker.

Membership

Insurance (Chapter Advisor)

Bob Fowler mentioned that the BORD will ask for a vote of the membership regarding allowance of BORD members to take second terms. Our Chapter voted against it in the Region, but we were outvoted by Region 7 as a whole.

If you have an insurance claim, you need to pay the \$250 deductible. If resolved and the claim is not paid, you will get your money back.

**Water Safety/Public Relations/
Blood Drive**

John Silcox urged members to attend the Blood Drive Sat. 11/20 at DZ Akins at 8am for free breakfast before donation.

John will try to get "Close the Pool Gate, Save a Life" bumper stickers for our trucks.

(Continued on page 4)

San Diego Chapter Financial Report – November 1 – November 30, 2004

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	11012.47		Bank charges		
Savings Acct. (Educ.)	6877.24	17,889.71	Education		
			Guy Muto & SPEC	200.00	
Cash Receipts			Donation		
Dues collected by IPSSA	1743.00		Door prizes Raffle	75.00	
Dues Collected directly			Hall Rental	275.00	
Chapter Supporters	100.00		Newsletter		
Initiation fees			Legal/Professional Computer consulting	100.00	
Interest earned			Meeting expense:		
Rebate Program			- General		
Install. Dinner/Dance			- Chapter Board	119.50	
Picnic			- Regional Dues	755.40	
Other –H2O Watcher Tags			- Standing Rules Committee		
Fines: - H2O Chemistry			Office expense: Printing/Copies	60.83	
- Mandatory meeting	300.00		Phone	18.57	
- Attendance			Postage & Copies	37.00	
- Blue Card			Business cards & name tags		
New Member	141.00		Social Activities		
			- Entertainment (Installation Dinner)	4395.00	
			-		
Water Watcher tags			- Blood Drive Breakfast		
Water Safety Committee Income	160.00		- Other (Rebate Program)		
Total Income in Month		2444.00	Total Expenses in Month		6161.99
			Cash on Hand (Ending Balance)		-----
			Checking Acct.	7294.48	
			Savings Acct. (Educ)	6877.24	14171.72

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ **Date** _____

Company Name: _____

Address: _____

City: _____ **Zip:** _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ **Cost: \$** _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

<p>(Continued from page 3)</p> <p>Regarding the Water Safety Committee, John made a presentation to the BORD, which received mixed reaction. The BORD, however, will fund WaterWatcher tags and brochures. We are hoping for a safety committee that will be approved by the BORD and report to the BORD.</p> <p>Product Testing</p> <p>Manufacturer's Rebate</p> <p>Jon McArthur said nothing was new – invoices have been presented to Pentair. SCP and SPP will provide purchase data in December for other manufacturers.</p> <p>Continuing Education</p> <p>Stephen Heyer reported. Golden State is</p>	<p>the recommended contractors license source.</p> <p>Gil Alcaron liked his one-month trial of the service cart and has ordered one. John Balster will try the cart next.</p> <p>The Western Pool & Spa Show is on the horizon.</p> <p>The IPSSAN had a good story regarding what your time is worth. We should charge for all the work we provide.</p> <p>Please take the time to read the article.</p> <p>Unfinished Business</p> <p>Jon McArthur asked why Region 7 has so much money.</p> <p>Old Business</p>	<p>New Business</p> <p>Bryce Jansen was voted in at this point of the meeting. He has 40 pools, is "semi-retired" and has been in the pool business 2 years.</p> <p>Good of the Order</p> <p>Bob Fowler attended the Aqua Show in Las Vegas and noted it was a different type of show – more business oriented.</p> <p>We all should attend these shows to learn how to improve our business, add expertise and increase profits.</p> <p>Raffle</p> <p>Jim Hines, \$50 door prize Mark Fleming, \$25 Meeting adjourned: 8:17pm</p>
---	---	---

Board Meeting-Dec 01, 2004

Called to Order: 8:00 p.m.

Marie Calendar's 70th St.

Attending - Jim Bradbury, Geoff Conradi, Paul Grimes and Mike Anderson.

Secretary's Report

Paul advised that the Chapter PO Box is up for annual renewal and Geoff will send a check.

Treasurer's Report

We have one 4th Quarter fine due to be paid by 12/11.

Three members have still not paid their Mandatory meeting fines and will be contacted again.

The Region 7 dues on the financial report reflect two quarters. We are in good shape financially.

Vice President's Report

Jim Bradbury reported for Bill Peck: Bill had called Ray Arousty regarding Doug Catton's leak detection service. Ray confirmed that Doug is covered under the IPSSA

insurance policy.

We received a letter from Mark Lane, who has left AO Smith. Mark is interested in becoming a Chapter supporter for his new company.

The Board discussed ways of tracking employee members to ensure they are reported and covered by IPSSA insurance. A form may be developed to require verification by members of their employee(s).

President's Report

Jim advised that the Mission Valley Resort will continue to be are General meeting location. Jim signed an agreement to continue the room rental at \$300 per meeting.

We are looking at the possibility of providing limited snacks at General meetings on an experimental basis.

Jim mentioned the Sick Leave review that will take place at the January Board meeting. Jim is encouraging members to forward questions or constructive comments

regarding Sick Leave to him before the meeting. We will hold off production of our recently approved Sick Leave Program rules for any potential changes from this review.

COMMITTEE REPORTS

Entertainment

Mike Anderson reviewed what has been done in preparation for our Holiday Dinner Dance on December 17.

Mike will be holding gifts for those who RSVP for the party.

We have a surprise addition to this year's lineup of fun, which includes a Wine and Cheese Reception, Casino Night, Asian Dinner Buffet, Dancing and a Fabulous Gift Raffle.

Don't miss this great event at the Admiral Baker Club.

See enclosed flyer.

No other reports

Unfinished/Old/New Business

Meeting adjourned: 10:00pm.

Excerpts from the November 2004 Region 7 Newsletter

Director's Corner

B. K. Taylor Memorial Award - R7 received outstanding nominations at its 10/26/04 Board meeting. This year's winner of the "Technician of the Year" award is **Bert Vexland**.

Congratulations, Bert!

This yearly award is given to one member who is held in high esteem by the membership for unselfish contributions to IPSSA and their community. The honor is named after **B. K. Taylor**, a pool service tech whose tireless contributions to IPSSA and his community was a passion up until his death May 19, 1997 when he was 81 years old.

Committee Reports:

Benevolent/Region Emergency Fund **Ray Duchene** - balance as of 9/30/04 \$12,078.68, contributions added of \$32,598.34. No deaths last quarter; \$27,629.03 available for distribution.

Director's Announcements:

1. Affiliate membership - BORD considering as new membership category.
2. IPSSA stickers - overstocked. If you need some, call **Vicky Lester** at IPSSA, Inc.
3. Safety program - **Javier** working to get BORD members enthused about water safety. Feels IPSSA Inc. should make safety

items available to members at no cost; trying to get this in budget. **Jon Silcox**, San Diego chapter, will give presentation on water safety at Nov. 6 BORD meeting. *Chapter feedback* on water safety: 1) Carlsbad - Chapter became interested after the child recently drowned. 2) East County - Supports it and is handing out water safety brochures. 3) Escondido - Has distributed most of their tags; will hand out more at November mandatory meeting. 4) Metro - 30% of chapter interested. Start a water safety program at the beginning of the year.

4. IPSSA presence at trade shows - IPSSA Inc. wants at trade shows such as PIE, AQUA, Pool & Spa Expo, Western PSS.
5. Standing Rules - Reminder to chapters to review and update if necessary.

Unfinished Business:

1. IPSSA bulletin boards -previously distributed to chapters for display at places such as local pool supply companies as a way of informing pool service people about IPSSA. **Jim Bradbury** said his chapter's board is updated regularly; includes chapter newsletter, announcements, dates of upcoming chem tests, etc.

New Business:

1. BORD term limits - At present no one can serve on the BORD more than two times in 10

years, and you cannot succeed yourself. Upcoming motion to BORD that it is okay to succeed yourself. By a majority vote, R7 Board approved succeeding oneself on the BORD.

2. Donation to NPC research - The National Plasters Council (NPC) and IPSSA have recently agreed to cooperate to find out what causes etching on pool surfaces. A new facility with eight segmented swimming pools has been constructed on the campus of California Polytechnic State University at San Luis Obispo so expert researchers can conduct tests to study this issue using scientific methods, research estimated to cost \$250,000. By a majority vote, the R7 Board approved a donation from IPSSA Inc. not to exceed \$5,000.

3. North County Coastal - new chapter president, **Jim Lawson**, and new Board members.

4. Revised IPSSA R7 Directory - **Jim Bradbury** reported that the person who was going to update the 1999 directory now has other commitments. In addition, Jim gave suggestions for the new directory.

Don Wall explained that he had done the previous directory revision. Hard to get pictures of everyone, hard to sell ads, time consuming to do the layout, and not a lot of money came back from it. The consensus of the R7 Board was to wait for someone to offer to take on this project.