



The SKIMMER



San Diego Chapter Monthly Newsletter – May 2004

Next General Meeting: May 19th, 7p, Annual Dinner Meeting Filippi's Pizza Grotto, 10330 Friars Rd.

**May General Meeting 5/19/04 is our Annual Dinner Meeting
Filippi's Pizza Grotto, 10330 Friars Rd., 1 mile east of "Qualcomm"**

Calendar

- 5/15, B.O.R.D Meeting**
Sacramento, CA
- 5/19, General Meeting**
Annual Dinner Meeting
Filippi's Pizza Grotto
10330 Friars Rd between
I-15 & Mission Gorge Rd
- 5/21, Service Industry**
News Survey Deadline
- 5/22, Blood Drive**
8:00 am: Meet at DZ
Akins for free breakfast
- 6/2, Chapter Board**
7 p.m. Location TBA
- 6/16 General Meeting**
7:00 pm Quality Inn, MV
- 9/4, Padres vs. Rockies**
7 p.m. Tony Gwynn
jersey ceremony.
For Tickets see or call
Mike Anderson

PRESIDENT'S MESSAGE.

Remember it is our Annual Free Pizza Night and the LOCATION for the MAY General Meeting is FILIPPI'S PIZZA GROTTTO, 10330 Friars Road (near Mission Gorge Road).

Summer has arrived early with the recent Santa Ana winds and high temperatures. It's time to prepare for a long season and make sure your pools are ready for the onslaught. Be sure to get your supply of Water Watcher Tags and Safety brochures and send them to your customers. Your customers should be aware of the benefits of their pools but also the hazards when small children are in and around their pools. Think SAFETY when you are around pools and equipment and make recommendations that will prevent accidents.

Bob Fowler made a great suggestion last

month about making adjustments to your service rates. With the high prices of gasoline, that is a major expense for every Service Business, we have a great justification for increasing our rates just to stay even. I find in reviewing some of my accounts that I have been too reluctant to raise my rates in the past and have fallen into a trap. We need to place a fair value on what we do and take pride in the wide knowledge and skills it takes to perform professional pool service

Along these lines, be sure to participate in the Service Industry News survey. I will bring some blank surveys to the General Meeting on the 19th so anyone interested in filling one out can do so. The survey is due date is Friday May 21st. The compilation of the results is of great interest and benefit to

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IPSSA – San Diego Chapter - www.ipssasandiego.com/members

Board of Officers

President	Jim Bradbury	619-461-5316	PO BOX 19126, San Diego 92159
Vice President	Bill Peck	858-673-8556	PO BOX 270168, San Diego 92198-2168
Treasurer	Geoff Conradi	619-575-0639	2341 Poipu Way, San Diego 92154
Secretary	Paul Grimes	619-223-4523	936 Moana Dr., San Diego 92106
Past President	John Nichol	619-582-0227	6985 Carthage St., San Diego 92120

Committee Representatives

Sick Leave	Jim Hines	619-462-1309	PO BOX 19935, San Diego 92159
	Perry Mediate	619-463-0097	1609 Penasco Rd., El Cajon 92019
Continuing Educ.	John Baldwin	619-440-4077	
	Stephen Heyer	619-563-6566	
Manufacture Rebate	Jon McArthur	619-464-0211	
Insurance	Bob Fowler	619-464-6400	
Membership	Debbie Griswold	619-441-7700	
	Jim Bauer	619-465-8485	
Entertainment	Mike Anderson	619-589-8848	
	Ladd Carlson	619-248-6888	
Product Testing	Patrick Farrior	619-465-9545	
	Dale Eppard	858-571-1177	
PR/Blood D/Wtr Sfty	John Silcox	858-467-0507	
Region 7 Director	Javier Payan	619-449-1392	

IPSSA Corporate

Info. Vickie Lester 888-360-9505
FAX 888-368-0432
PO BOX 15828 Long Beach CA 90815-0828

Billing/Benevolent

Roberta Rohwedder 888-391-6012
FAX 888-391-6203

Arrow Insurance

Ray Arousty 800- 833-3433, 805-497-8600

IPSSA San Diego – Chapter Supporters (Updated 4/10/04)

Contact	Company	Address	Phone
Robin Benitez	Abcana Industries - Wholesale Pool Chemicals - Pickup & Delivery	545 W. Bradley Ave El Cajon CA 92020	619-444-9900 619-444-9804fax
Terry Van Arsdale advancedsurfacer.com	Advanced Surface Restoration Decks/Patios resurface, waterproof	2404 Deerpark Dr San Diego CA 92110	760-724-6666, 619-276-4444 619-274-6444 FAX
Kenny Lawson	ALLTEC Pools – Underwater specialist -rebar, cracks, light repair	1619 Hillcrest Ln Fallbrook CA 92028	760-731-9998
Daniel Charland americanleakdetection.com	American Leak Detection Electronic Leak Detection & Repair	864 N Second PMB #173 El Cajon CA 92021	619-233-LEAK(5325) 619-442-6551 fax
Mark Qunitero	Aquatic Renovation – Complete Renovations – plaster, tile, decks	8518 Hubbles Ln Santee CA 92071	619-447-0707,619-562-1642fax 619-896-8921 pager
Lori Brumagen bio-dex.com	BIODEX – Superior Line of Pool and /Spa Chemical Products	7720 E. Redford Rd Scottsdale AZ 85260	480-991-3477 480-991-5777 fax
Richard Smith	Blue Moon Pools – Plaster, tile, coping, brick/concrete, equip, plmbg	8606 Argent St. "H" Santee CA 92071	619-258-7665 619-258-6383fax
Tony Ruf	BriteTile Pool/Spa Remodeling Calcium removal, tile, deck-o-seal	PO BOX 99536 San Diego CA 92169	619-260-1896
Tim Splinter cheyennepools.com	Cheyenne Pools – Complete remodels, new construction, repairs	10601 TierrasantaBl#330 San Diego CA 92124	858-279-0588
Tom Cox gardnerpoolplastering.com	Gardner Pool Plastering –Quality Plastering/Remodels since 1969	801 Gable Way El Cajon CA 92020	619-593-8880 619-593-8886fax
Mike Rice hallmarkpools.com	Hallmark Pools And Spas Custom Pool Builder/Remodeler	12580 Stowe Dr Poway CA 92064	858-391-3434,858-674-2405fax 858-674-7676store
Leigh O'Brien poolspace.com	Advantis Technologies - Applied Biochemists, Blue Devil Chemicals		800-258-4442,619-661-1818fax 888-452-7678 X358
Ray J. Vendetti mutualofomaha.com	Mutual of Omaha – Products for Education, Retirement, Insurance	1011Camino del Rio So. San Diego CA 92108	619-260-5551 858-260-3601fax
Michael Mamula	National Leak Detection – Finds leaks - Pools/Spas/Fountains/Ponds	PO BOX 624 Carlsbad CA 92018	760-931-8108
Steven Kleinjan nelsonitepoolanddeck.com	Nelsonite – Easy and Affordable, Quality Pool & Deck Coatings	3150 E. Pico Bl Los Angeles CA 90023	800-544-1998 X413
Eric Lovig nuwayspacovers.com	Nu Way Spa Products Quality Spa Covers and Lifters	PO BOX 1547 Lakeside CA 92040	619-665-5056 619-938-9772fax
Fred Walker poolsafe.com	Poolsafe Cover Systems – New, Service All Systems, Replacement	1200 S. Escondido Bl Escondido CA 92025	800-376-6572
David Courey poolsurfacing2000.com	Pool Surfacing 2000 – Exclusive 5 Stage Fiberglass Laminate process	8606 Argent St, Unit C Santee CA 92071	858-273-9398 858-273-2729fax
Mark Lane aosmithmotors.com	AO Smith/Century Motors – All Copper, Standard & High Efficiency	26212 Dimension Dr#220 Lake Forest CA 92630	949-583-2984 800-543-9450 X2718
Aida Velazquez sdge.com	SDG&E – Rebate Partner with IPSSA to lower energy use & cost	8335 Century Park Ct San Diego CA 92123	858-654-6401
Stacey McIntosh sonenergy.com	Son Energy, Inc. - Solar Pool Heating – referral program	550 W. 6 th Ave. Escondido CA 92025	760-738-4066, 877-407-6527 760-738-8602 Fax
Brandon Chase	Sunchaser, Inc. Solar and Water Heating Specialist	10367 Palm Row Dr Lakeside CA 92040	619-390-5287
Jim Mahoney suntrek.net	Suntrek Solar – Thermal-Solar Pool Heaters	120 N. Pacific #E-6 San Marcos CA 92069	800-292-7648 760-598-7185 fax/pager
Kevin Wallace	Underwater Unlimitd –Rust spots, Rebar, Cracks, Drain replacement	281½ Hillcrest Dr. Encinitas CA 92024	800-247-8393 760-632-1822
Billy Howse Watermaid-sd.com	Watermaid – Salt water systems, increase profits/customer satisfaction	6161 El Cajon Bl #520 San Diego CA 92115	619-583-2357

May Meeting: Annual Dinner Meeting – Filippi’s, 10330 Friars Rd.

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us all.

Long time member Bob Benton has advised us that he intends to retire from IPSSA and the pool business effective May 31st. Bob has been a quiet but very influential member of our Chapter. He has always been a great source of information and has offered his help and assistance to many of us. I bought my route from Bob back in 1988 and he gave me my first real introduction to professional pool service, I vividly remember learning how to skim a pool and looking and feeling very awkward. Then learning how to coil a vac hose and trying to do it like Bob did it. He showed me the basics of good pool plumbing and how to measure so everything fit. When he was through his hands were as clean as when he started. He also recommended particular brands of filters, pumps, heaters and cleaning equipment that I still use to this day. We will miss Bob and wish him well in the future,

All Members of IPSSA must be water Chemistry Certified. Now all New Prospective Members must pass the IPSSA Water Chemistry Test as their entrance exam to become Members. To help accomplish this, each Chapter President can now administer the test locally. We must follow the security guidelines but it is certainly more convenient to be able to take it when you are ready. Except for some of our newer Members I believe our Chapter is 100%. If you have not taken the test you have one year from the date you joined to fulfill this requirement. Please contact VP Bill Peck to make a reservation to take the test before the monthly Board Meetings.

The ball is in your court.

For the good of the order,

Jim Bradbury

General Meeting-Apr 21, 04
Called to Order: 7:00 p.m.

There were 53 members and 7 guests.

Introduction of Guests

David Courey of PS 2000, Brandon Chase of SunChaser, Steven Zorn of Pentair, Juhli Shelby-Boyes of SCP, TonyRuf of Brite Tile, Stacy of Son Energy and Marsha Cook of SD County Stormwater.

Meeting Agenda was approved.

Secretary's Report

Minutes were approved with the correction that the \$2,500 matching fund for Water Safety brochures was for the entire Region. Paul asked that members provide updated contact information on the sign-in sheets and change of address forms at the sign-in table.

No correspondence received.

Treasurer's Report

We're in good shape financially and the approved report is in the Skimmer.

Vice President's Report

Prospective members- None at this time.

Chapter Supporters – Everything is up-to-date with Chapter Supporters.

Speakers – Tonight – Brandon Chase spoke about solar systems, system repairs, answered questions and thanked members for using his services.

Steve Zorn of Pentair explained the new one-year warranty on most products. He spoke about incentives and also answered questions

Marsha Cook of SD County Stormwater handed out a Powerpoint presentation with information on stormwater regulations and draining/backwashing pools. She explained the presentation and answered questions.

President's Report

The May meeting is the Annual Dinner meeting and will be at Filippi's Pizza Grotto, 10330 Friars Road. – 7 pm. Chapter Supporters are invited to help subsidize costs.

We've had an account lost under the sick leave program. The Board will review this issue. This is a serious situation.

The Standing Rules Committee will soon meet again to review the rest of the Standing Rules. The committee made good progress and had lively discussions. Paul Grimes recorded changes in a side-by-side format for easy review. A follow-up meeting will review the sick Leave Program. Members will be able to review proposed changes and vote on major changes later in the year.

The Region 7 Board meeting will be April 27th at Filippi's in Poway and we will be pushing for the Water Safety brochure to be adopted by the BORD. We have received a \$200 order for Water Safety materials from a member in Northern California.

The BORD meeting is May 15th in Sacramento.

A raffle was held for members interested in purchasing an FNS plus 60 with b/w valve at 80% of wholesale cost – Mike Waters won the rights and purchased the filter.

Committee Reports

Sick Leave

We are sorry to report Carl Hines is having surgery today from complications of diabetes. This follows recent bad news that Jim Hines' mother recently passed away.

We will cover John Nichol's pools through May. A list of Sick Points was passed around for member review.

Entertainment

Paul Grimes reported for the committee that we still have seats left for the May 1st Padres game. They are available from Mike Anderson via mail.

Membership

Insurance (Chapter Advisor)

Bob Fowler (who took over this position from Peat Burke), advised that John Baldwin lost a 15 year customer when the cartridge filter he cleaned on the lawn was claimed to turn the lawn brown. The customer wanted the entire lawn replaced. Insurance fought this, but had to pay \$900 through small claims court.

Other recent claims were for a 10 year old liner that tore (\$1300) and a leak that caused mildew in an inside equipment room.

Bob thanked Peat for his dedicated service on this committee.

Water Safety/Public Relations/Blood Drive

John Silcox reported that Region 7 is matching up to \$2500 for the Water Safety brochure. After presenting this opportunity to every Region chapter, John was very disappointed at the lukewarm response and at least 2 chapters responded negatively. John asked if our members support the program and virtually every

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San Diego Chapter Financial Report – Apr. 1 – Apr. 30, 2004

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	4807.27		Bank charges		
Savings Acct. (Educ.)	4264.88	9072.15	Education	385.00	
			Guy Muto & SPEC	200.00	
Cash Receipts			Donation		
Dues collected by IPSSA	1823.00		Door prizes Awards / Raffle	625.00	
Dues Collected directly			Hall Rental	275.00	
Chapter Supporters			Newsletter		
Initiation fees			Legal/Professional Computer consulting	100.00	
Interest earned			Meeting expense:		
Rebate Program	312.00		- General		
Install. Dinner/Dance			- Chapter Board	180.00	
Picnic			- Regional Dues		
Other –H2O Watcher Tags			- Standing Rules Committee	121.39	
Fines: - H2O Chemistry			Office expense: Printing/Copies	41.29	
- Mandatory meeting			Phone	18.72	
- Attendance	150.00		Postage & Copies		
- Blue Card			Business cards & name tags		
New Member			Social Activities		
General Meeting Dinner			- Entertainment		
Donations					
Water Watcher tags			- Blood Drive Breakfast	94.36	
Water Safety Committee Income			- Other (Water Safety Committee)	373.08	
Total Income in Month		2285.00	Total Expenses in Month		2413.84
			Cash on Hand (Ending Balance)		-----
			Checking Acct.	4678.43	
			Savings Acct. (Educ)	4264.88	8943.31

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ **Date** _____

Company Name: _____

Address: _____

City: _____ **Zip:** _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ **Cost: \$** _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

<p>(continued from page 3) hand was raised “yes”. John attended an international drowning prevention symposium in Palm Springs. In CA and AZ, drowning is the #1 cause of death for children 1-5 years old. This Saturday the committee will be at the Scout Fair at the “Q”, then we’ll be at events sponsored by the Kids Coalition, the first in Rancho Santa Fe on May 8th. The next Blood Drive is May 22nd – meet at 8am at DZ Akins at I-8/70th Street for a free breakfast, compliments of Dale Eppard. If you can’t make our Blood</p>	<p>Drives you can donate at any SD Blood Bank (our donation code is IPSA). Product Testing Pat Farrior spoke of several items: - a new phosphate test that takes only one minute - a two speed controller - a Jacuzzi multi-color light with five different display color patterns at \$265 (please use a new gasket as these lights are expensive) - Pat mentioned a customer’s solar powered pump (it cost \$4K to set up)</p>	<p>Manufacturer’s Rebate Jon McArthur reported that Steve Zorn advised of the Pentair rebate program. Jon also needs invoices. Continuing Education Stephen Heyer reported there was a good turnout at the Western Show and the Chapter dinner included Bob Fowler, Jon McArthur, Bill Peck, Stephen Heyer and Ken Lamborn. Applications and canceled checks are required for reimbursement. (continued on page 5)</p>
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Stephen Heyer said he took several classes and spoke with the National Plasterer's Council and Ray Arousty regarding insurance. Stephen makes money by selling every customer Sea-Klear and Yellowtrine.

NSPI's June 10 meeting will discuss "why pools crack and how to make money". Juhli Shelby-Boyes is the new NSPI Region secretary.

Tech Tip

Unfinished/Old/New Business

Good of the Order

Bob Fowler urged the membership that this is the perfect time to raise rates – gas and products are up. His company sends letters out May 1 to be effective June 1.

Raffle

Bob Reed won the \$600 door prize (including \$550 rollover).

Jim Bradbury, \$25

Meeting adjourned: 9:15pm

Special Board Session 5/5/04

Prior to the regular Board Meeting, the Board addressed the Sick Leave coverage problem that resulted in the loss of an account by the sick member. The offending member was given the opportunity to present his service records and explain his side. (This was the third time this member has had problems with sick leave assignments.) During his presentation other significant rule violations were revealed, specifically the use of uninsured non-roster employees to service the pool. The Board carefully reviewed all the facts and reached a unanimous decision to expel the member from IPSSA. This will be effective June 1, 2004.

Board Meeting – May 5, 2004

Called to Order: 9:15 p.m.

Attending -, Jim Bradbury, Bill Peck, Geoff Conradi, Paul Grimes and John Silcox and Stephen Heyer.

Secretary's Report

No correspondence received.

Treasurer's Report

We're in good shape financially. Geoff received four Chapter Supporter checks. BIODEX has responded to the appeal to help fund the May Dinner Meeting with a check for \$350.

Vice President's Report

Prospective Members:

Bill Peck reported we have one potential

new member who lives in El Cajon and may join the East County Chapter.

Chapter Supporters:

Eight renewal notices went out in the mail and we received four renewal checks. Bill sent a letter to Chapter Supporters requesting donations for our May Dinner Meeting.

Speakers:

There will be no designated speakers for the May Dinner Meeting, but we may recognize Chapter Supporters and have a Tech Tip. Bill is working on speakers for June.

President's Report

Jim advised that the Standing Rules Committee (Jim Bradbury, Paul Grimes, Bernie Miralez, John Silcox and Jon McArthur) reviewed the rest of the Standing Rules at their second meeting.

The committee will meet in late May to discuss the Sick Leave Plan.

John McArthur has a Hayward Navigator for auction at the May meeting and it will be at 80% of wholesale cost.

John Nichol arranged for the May Dinner Meeting at Filippi's Pizza Grotto, 10330 Friars Road. We'll have limited business to enjoy pizza and friendship.

Unfortunately, we had 18 unsold tickets to the Padres game, which were donated, as it was too late to return them for credit. At the Region 7 Board meeting, it was mentioned that an advertisement in the IPSSAN showed an unauthorized relationship with IPSSA.

The Plasterer's Council has a test facility at Cal Poly.

Jim received eight copies of the Water Chemistry test. The tests are to be guarded and answers are to be Faxed to IPSSA for grading. Results will be known within 48 hours. New members must take this test before being voted into the Chapter.

Thanks to the Table Top Show, the Chapter will pay \$800 as matching funds to receive \$1,600 worth of Water Safety brochures.

Region 7 approved \$500 for Safe Kids Coalition. They also approved purchase of magnetic boards for all local suppliers. The boards will be used for messages and

information on IPSSA and individual chapters.

Leslie Burke (Peat's daughter) is interested in producing a Region directory and will make a proposal at the July R7 Board meeting.

We have a Water Safety Committee event at Rancho San Diego on 5/8 with Safe Kids Coalition..

COMMITTEE REPORTS

Reports were limited due to time constraints

Sick Leave

We are still covering John Nichol's pools.

Manufacturers Rebate

Entertainment

Padres tickets are still available for the Sep. 4th game. Contact Mike Anderson.

Blood Drive

Saturday, May 22. Meet at DZ Akins,(I-8 at 70th Street) at 8:00 a.m. - free breakfast courtesy of Dale Eppard..

Water Safety Committee

We had lots of positive response at the Scout Fair at Qualcomm Stadium on Saturday April 24 – many tags and brochures distributed. The next events, sponsored by Safe Kids Coalition are 5/8 at Rancho San Diego and 5/15 at the Santee Trolley station.. Contact John Silcox, (858) 467-0507, if you would like to participate.

John advised the budget of his committee is about at its projection, and the expenses have been one-time expenses.

John also reported he was unhappy with the lack of response from other Region 7 Chapters on the matching funds for brochures. Three chapters want no part of the program. Our Chapter is joined by East County, SD Metro and Escondido in supporting the program and allocating matching funds.

Continuing Education

Stephen Heyer advised that Brian Davis, Joe Heil, Gregorio Sanchez and Ken Lamborn attended the Western Show. Joe Heil also attended a Pentair seminar and Cynthia Wilson (AJ's wife) attended a Flat Rate Pricing seminar.

We need to encourage CPR training. Stephen advised the City of San Diego has health insurance for small businesses who have a business license in San Diego.

No Other Reports

Unfinished/Old Business

New Business

Meeting adjourned: 10:14 pm

