



The SKIMMER



San Diego Chapter Monthly Newsletter – April 2004

Next General Meeting: Apr. 21st, 7p, Quality Inn, Mission Room – Mission Valley, 875 Hotel Circle

April Door prize is \$600, be there to WIN

April Speakers:

Brandon Chase of Sunchaser Solar, Steve Zorn of Pentair & Marsha Cook of County Stormwater

Calendar

- 4/21, General Meeting**
7:00 pm Quality Inn, MV
- 4/24, Water Safety Cmte at Scout Fair**
Qualcomm Stadium
Contact John Silcox
- 5/1, Padres vs. Mets**
7 p.m. Petco Park
Pregame "The Field" 5pm
- 5/5, Chapter Board**
7 p.m. Location TBA
- 5/15, B.O.R.D Meeting**
Sacramento, CA
- 5/19, General Meeting Annual Dinner Meeting**
Filippi's Pizza Grotto
10330 Friars Rd between I-15 & Mission Gorge Rd
- 5/22, Blood Drive**
8:00 am: Meet at DZ
Akins for free breakfast

PRESIDENT'S MESSAGE.

The Membership Committee has been busy calling Members to encourage attendance at General Meetings. Paul Grimes supplied them with a list of Members that were subject to a fine if they didn't attend the March Meeting. Able Morales was on the list and was called. He did not show up and his number was picked for the \$550 Raffle Prize. Then he got fined for non-attendance in the first quarter. Ouch!

The Membership Committee and the Sick Leave Committee reported problems reaching Members by phone. They are using the phone numbers you have supplied the Chapter. Please review the latest Phone List that was sent to you in the March Skimmer and make sure it is correct. Standing Rules Article II Section 3, Roster Information,

States "All members must have a correct address and phone number on the roster within ten (10) working days of the change." Call or write Paul Grimes if you have any changes.

Many of you need to upgrade your phone messages on your answering machines. The pre-recorded, "Please leave a message" does not make a good impression on outsiders or potential customers. This contact is one of your most important advertisements for your company and your qualifications as a professional service or repair technician. Make sure you are presenting yourself in a positive manner.

Peat Burke is stepping down as our Chapter Advisor due to his travel and vacation schedule. Peat has done a great job in this position for many years and has been very
(continued on page 3)

IPSSA – San Diego Chapter - www.ipssasandiego.com/members

Board of Officers

President	Jim Bradbury	619-461-5316	PO BOX 19126, San Diego 92159
Vice President	Bill Peck	858-673-8556	PO BOX 270168, San Diego 92198-2168
Treasurer	Geoff Conradi	619-575-0639	2341 Poipu Way, San Diego 92154
Secretary	Paul Grimes	619-223-4523	936 Moana Dr., San Diego 92106
Past President	John Nichol	619-582-0227	6985 Carthage St., San Diego 92120

Committee Representatives

Sick Leave	Jim Hines	619-462-1309	PO BOX 19935, San Diego 92159
	Perry Mediate	619-463-0097	1609 Penasco Rd., El Cajon 92019
Continuing Educ.	John Baldwin	619-440-4077	
	Stephen Heyer	619-563-6566	
Manufacture Rebate	Jon McArthur	619-464-0211	
Insurance	Bob Fowler	619-464-6400	
Membership	Debbie Griswold	619-441-7700	
	Jim Bauer	619-465-8485	
Entertainment	Mike Anderson	619-589-8848	
	Ladd Carlson	619-248-6888	
Product Testing	Patrick Farrior	619-465-9545	
	Dale Eppard	858-571-1177	
PR/Blood D/Wtr Sfty	John Silcox	858-467-0507	
Region 7 Director	Javier Payan	619-449-1392	

IPSSA Corporate

Info. Vickie Lester 888-360-9505
FAX 888-368-0432
PO BOX 15828 Long Beach CA 90815-0828

Billing/Benevolent

Roberta Rohwedder 888-391-6012
FAX 888-391-6203

Arrow Insurance

Ray Arousty 800- 833-3433, 805-497-8600

IPSSA San Diego – Chapter Supporters (Updated 4/10/04)

Contact	Company	Address	Phone
Robin Benitez	Abcana Industries - Wholesale Pool Chemicals - Pickup & Delivery	545 W. Bradley Ave El Cajon CA 92020	619-444-9900 619-444-9804fax
Terry Van Arsdale advancedsurfacer.com	Advanced Surface Restoration Decks/Patios resurface, waterproof	2404 Deerpark Dr San Diego CA 92110	760-724-6666, 619-276-4444 619-274-6444 FAX
Kenny Lawson	ALLTEC Pools – Underwater specialist -rebar, cracks, light repair	1619 Hillcrest Ln Fallbrook CA 92028	760-731-9998
Daniel Charland americanleakdetection.com	American Leak Detection Electronic Leak Detection & Repair	864 N Second PMB #173 El Cajon CA 92021	619-233-LEAK(5325) 619-442-6551 fax
Mark Qunitero	Aquatic Renovation – Complete Renovations – plaster, tile, decks	8518 Hubbles Ln Santee CA 92071	619-447-0707,619-562-1642fax 619-896-8921 pager
Lori Brumagen bio-dex.com	BIODEX – Superior Line of Pool and /Spa Chemical Products	7720 E. Redford Rd Scottsdale AZ 85260	480-991-3477 480-991-5777 fax
Richard Smith	Blue Moon Pools – Plaster, tile, coping, brick/concrete, equip, plmbg	8606 Argent St. "H" Santee CA 92071	619-258-7665 619-258-6383fax
Tony Ruf	BriteTile Pool/Spa Remodeling Calcium removal, tile, deck-o-seal	PO BOX 99536 San Diego CA 92169	619-260-1896
Tim Splinter cheyennepools.com	Cheyenne Pools – Complete remodels, new construction, repairs	10601 TierrasantaBl#330 San Diego CA 92124	858-279-0588
Tom Cox gardnerpoolplastering.com	Gardner Pool Plastering –Quality Plastering/Remodels since 1969	801 Gable Way El Cajon CA 92020	619-593-8880 619-593-8886fax
Mike Rice hallmarkpools.com	Hallmark Pools And Spas Custom Pool Builder/Remodeler	12580 Stowe Dr Poway CA 92064	858-391-3434,858-674-2405fax 858-674-7676store
Leigh O'Brien poolspace.com	Advantis Technologies - Applied Biochemists, Blue Devil Chemicals		800-258-4442,619-661-1818fax 888-452-7678 X358
Ray J. Vendetti mutualofomaha.com	Mutual of Omaha – Products for Education, Retirement, Insurance	1011Camino del Rio So. San Diego CA 92108	619-260-5551 858-260-3601fax
Michael Mamula	National Leak Detection – Finds leaks - Pools/Spas/Fountains/Ponds	PO BOX 624 Carlsbad CA 92018	760-931-8108
Steven Kleinjan nelsonitepoolanddeck.com	Nelsonite – Easy and Affordable, Quality Pool & Deck Coatings	3150 E. Pico Bl Los Angeles CA 90023	800-544-1998 X413
Eric Lovig nuwayspacovers.com	Nu Way Spa Products Quality Spa Covers and Lifters	PO BOX 1547 Lakeside CA 92040	619-665-5056 619-938-9772fax
Fred Walker poolsafe.com	Poolsafe Cover Systems – New, Service All Systems, Replacement	1200 S. Escondido Bl Escondido CA 92025	800-376-6572
David Courey poolsurfacing2000.com	Pool Surfacing 2000 – Exclusive 5 Stage Fiberglass Laminate process	8606 Argent St, Unit C Santee CA 92071	858-273-9398 858-273-2729fax
Mark Lane aosmithmotors.com	AO Smith/Century Motors – All Copper, Standard & High Efficiency	26212 Dimension Dr#220 Lake Forest CA 92630	949-583-2984 800-543-9450 X2718
Aida Velazquez sdge.com	SDG&E – Rebate Partner with IPSSA to lower energy use & cost	8335 Century Park Ct San Diego CA 92123	858-654-6401
Stacey McIntosh sonenergy.com	Son Energy, Inc. - Solar Pool Heating – referral program	550 W. 6 th Ave. Escondido CA 92025	760-738-4066, 877-407-6527 760-738-8602 Fax
Brandon Chase	Sunchaser, Inc. Solar and Water Heating Specialist	10367 Palm Row Dr Lakeside CA 92040	619-390-5287
Jim Mahoney suntrek.net	Suntrek Solar – Thermal-Solar Pool Heaters	120 N. Pacific #E-6 San Marcos CA 92069	800-292-7648 760-598-7185 fax/pager
Kevin Wallace	Underwater Unlimitd –Rust spots, Rebar, Cracks, Drain replacement	281½ Hillcrest Dr. Encinitas CA 92024	800-247-8393 760-632-1822
Billy Howse Watermaid-sd.com	Watermaid – Salt water systems, increase profits/customer satisfaction	6161 El Cajon Bl #520 San Diego CA 92115	619-583-2357

Raffle roll-over is now \$600 – Next drawing - Apr General Meeting – be there to win

April Meeting: Pentair FNS 60 plus & backwash valve For Sale at 20% below cost

(continued from page 1)
successful in reducing the number of claims filed. We "Thank" Peat for his valuable advice and service to IPSSA. Bob Fowler has agreed to assume this important position. If you have the unfortunate experience of a potential problem or liability claim, be sure to call Bob so he can investigate and advise you and your customer.

Remember the Raffle Prize rolls over and will be \$600 for the April Meeting. You have to be there to collect. We will also be offering a 60 square foot filter and backwash valve for purchase at 20 percent below wholesale cost. This is one of the rebate items we received from Pentair. The May Dinner Meeting will be held at Filippi's Pizza Grotto, 10330 Friars Rd (between I-15 and Mission Gorge Rd.).

For the good of the order,
Jim Bradbury

General Meeting-Mar 17, 04

Called to Order: 7:03 p.m.

There were 54 members and 9 guests.

Introduction of Guests

David Courey of PS 2000, Brandon Chase of SunChaser, Rob Blake of Blake Sales, TonyRuf of Brite Tile, John of Mutual of Omaha and Aida Velazquez of SDG&E plus prospective members April Valdez and Floyd Zifter plus prospective transfer members Jay Chadwick.

Secretary's Report

Minutes were approved. Paul asked that members review the Information sheet for correct phone numbers. No correspondence received.

Treasurer's Report

We're in good shape financially and the report is in the Skimmer.

Vice President's Report

Prospective members- Jay Chadwick of Chadwick Pool Service, was received as a transfer member. There were two prospective members tonight that Bill informed of membership requirements.

Chapter Supporters – Everything is A-OK with Chapter Supporters.

Speakers – Tonight – Aida Velazquez of SDG&E advised of the 2004 program that provides \$125 for a single-speed pump and \$300 for a dual-speed pump. The single-speed pump requires off-peak operation with a reduction in horsepower and hours. The dual-speed pump requires a dual-speed controller. Qualifying equipment is on the SDG&E web site, www.sdge.com. John from Mutual of Omaha spoke of their accident policy, that provides \$1500 for up to six months of disability. They also provide retirement and college savings plans.

Rob Blake of Blake Sales gave an informative presentation on the Zero Phosphates product, LED pool/spa lights, Rainbow check valves and the Aquajet pool cleaner.

President's Report

Jim Bradbury presented Mike Anderson and Ladd Carlson with plaques for their hard work on the Picnic Committee.

Our Budget expenses look in line with projections.

The Western Pool & Spa Show is coming up and the Chapter will reimburse for seminars through the Education fund.

There is a \$2 increase in dues due to a State Premium tax.

Region 7 is looking for a secretary and it appears that Nancy Gillespie will be returning to that position.

Jim will work with Javier Payan (Region 7 Director) to allow us to administer the Water Chemistry test since it is a new requirement that all new members must pass the test prior to joining IPSSA. We will probably modify our Chapter entrance exam to reflect the Water Chemistry test plus several questions on our Chapter.

The BORD allocated \$7,900 for Water Watcher tags. Javier is on the BORD safety committee and together we will lobby the BORD to promote funding of our Water Safety brochure.

FYI: IPSSA has 3,414 members and our chapter is about 4th in size.

George Goodall and Chuck Innskeep both left the Chapter to relocate out of the area.

Our May meeting is the Annual Dinner meeting and we are searching for a site, which will be advertised ASAP.

Our Chapter Sick Leave report was submitted to IPSSA.

Peat Burke may resign from the Insurance

Committee.

Committee Reports

Sick Leave

Perry Mediate reported that John Rumble is expected back next week and that John Nichol is expected to be out 2 more months. John Rumble thanked members for covering his pools.

Eric Petersen will not be going out as had been rumored.

Entertainment

Mike Anderson thanked Ladd Carlson and Mike Walters for reporting at Jan and Feb. meetings.

Our Installation Dinner Dance will be on Friday December 17th at the Admiral Baker Club.

Javier Payan is in charge of the Region Picnic with Loyal Johnson as Treasurer.

Permits for the picnic have increased.

Our group sales account helped us get great Padres tickets this year. We have May 1st vs. the Mets and Sep 4th vs. Colorado.

We'll meet at "The Field" at 5 pm before the games. The prices are \$16 per ticket (\$2 off regular price). Jim Bradbury remarked that he attended the Sunday college game and the Ballpark is very nice.

(Flyer is in the Skimmer and tickets will be on sale via phone of mail.)

Membership

Debbie Griswold reported that she needed phone numbers to be updated and suggested members place messages on answering machines that identify your company. Bill Peck advised that correct phone numbers are required and the Board can take action if need be. Perry Mediate also stated that phone numbers are a problem, especially if written illegibly or missing.

Insurance (Chapter Advisor) -

Public Relations/Blood Drive

John Silcox advised that we had about 15 walkers at the MS Walk – 5 were the Conradi family. We raised between \$1,000 and \$2,000.

Our next Blood Drive will be held on March 20th, back at DZ Akins – breakfast courtesy of Dale Eppard. We need new donors. If you can't make our Blood Drives you can donate at any SD Blood Bank (our donation code is IPSSA).

Water Safety

John Silcox reported that at the Region 7
(continued on page 4)

San Diego Chapter Financial Report – Mar. 1 – Mar. 31, 2004

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	5474.63		Bank charges	17.00	
Savings Acct. (Educ.)	4262.89	9737.52*	Education (includes \$54 Installation Seminar Exp.)	154.00	
*includes \$500 credit for voided Guy Muto checks			Guy Muto & SPEC (includes \$500 to Mutto to replace voided, uncashed checks)	700.00	
Cash Receipts			Donation (MS Walk)	500.00	
Dues collected by IPSSA	1644.00		Door prizes Awards / Raffle	25.00	
Dues Collected directly			Hall Rental	275.00	
Chapter Supporters			Newsletter		
Initiation fees			Legal/Professional Computer consulting	100.00	
Interest earned			Meeting expense:		
Rebate Program	1783.20		- General		
Install. Dinner/Dance			- Chapter Board	135.33	
Picnic			- Regional Dues	354.00	
Other –H2O Watcher Tags			- BORD		
Fines: - H2O Chemistry - Mandatory meeting - Attendance - Blue Card			Office expense: Printing/Copies Phone	19.07	
			Postage & Copies	37.00	
			Business cards & name tags	52.68	
New Member			Social Activities		
General Meeting Dinner Donations			- Entertainment (Installation dinner) Pre-purchased Padres tickets	175.48 1610.00	
Water Watcher tags			- Blood Drive Breakfast		
Water Safety Committee Income	60.00		- Other (Water Safety Committee)		
Total Income in Month		3487.20	Total Expenses in Month		4154.56
			Cash on Hand (Ending Balance)		-----
			Checking Acct.	4807.27	
			Savings Acct. (Educ)	4262.89	9070.16

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ **Date** _____

Company Name: _____

Address: _____

City: _____ **Zip:** _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ **Cost: \$** _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

(continued from page 3)
meeting the Water Watcher program was discussed. Our Chapter had basically taken over the program and developed a brochure. The Table Top show has agreed to match funds up to \$2,500 *for the Region* to produce brochures and Water Watcher tags.
The Committee will attend several events this year to distribute tags and brochures – the first is the Scout Fair, April 24 at Qualcomm Stadium.
Paul Grimes purchased the domain name

www.waterwatcher.org, and developed an informational website on drowning prevention that highlights our Chapter and IPSSA. The website will be expanded with more information. Pull up the site and please send comments to Paul or John Silcox.



John Silcox will be attending a convention on drowning prevention in Palm Springs in April.
Product Testing
Manufacturer's Rebate
Jon McArthur advised the heater was sold before the meeting – we may change the process of selling equipment in the future. Pentair and Hayward may be giving us equipment soon.
Continuing Education
Stephen Heyer reported applications (continued on page 5)

(continued from page 4)
were submitted by Bill Peck for the Flat Rate Program and Ken Lamborn for the Western Show. There are lots of choices on education – take advantage of the program so you can make more money. About 15 members raised their hands when asked who would attend the Western Show and we're not sure if the van pool is on as Joe Dianna is not here tonight.

Tech Tip

Stephen Heyer showed his “mat on a rope” device that allows him to get full suction on an older plumbing setup.

Unfinished/Old/New Business

Good of the Order

Bob Fowler advised that chemical use is going up – watch it. Bob Seward, who had quit Hayward to go out on his own, is now back with Hayward after a heart attack. Don't work yourself too hard. Rooms are tight at the Western Show.

Raffle

Able Morales won the \$550 door prize (including \$500 rollover). Since Able was not present, **the door prize will roll over again to an unprecedented \$600 for our April meeting – be there to win.**

Mark Curran, \$25

Meeting adjourned: 9:15pm

**Board Meeting – Apr. 7, 2004
Called to Order: 7:15 p.m.**

Attending - Jim Bradbury, Bill Peck, Geoff Conradi, Paul Grimes and John Nichol.

Secretary's Report

No correspondence received. Please send Paul updates on phone numbers and address changes.

Treasurer's Report

We're in good shape financially. Geoff stated that five different \$100 checks written to the Guy Muto Fund in previous months have been voided as they had not been cashed. He issued an additional \$500 with this month's donation.

We had one quarterly fine that has been paid and no Blue Card fines have been assessed at this point.

Geoff will publish a budget update quarterly.

Vice President's Report

Prospective Members:

Bill Peck reported none were in the pipeline even though 1 person attended the March meeting and showed interest.

Chapter Supporters:

Three renewal notices went out in the mail and Bill is contacting two companies from the Table Top show to see their interest.

April Speakers:

Brandon Chase of Sunchaser Solar will speak. Steve Zorn of Pentair will address the change in warranty policy at Pentair. Marsha Cook of County Stormwater will speak.

President's Report

Jim advised that the Standing Rules Committee (Jim Bradbury, Paul Grimes, Bernie Miralez, John Silcox and Jon McArthur) reviewed nearly half of the Standing Rules at their first meeting. Paul Grimes will provide updates for a second meeting.

Peat Burke is bowing out of the Insurance Committee position and Bob Fowler has volunteered to take his place. Thanks to Peat for his work and to Bob for volunteering.

Jim is in contact with Region 7 Director Javier Payan in regards to the new IPSSA requirement that all new members must pass the Water Chemistry test prior to being voted into IPSSA. Jim will request the authority to give the Water Chemistry test.

Jim handed out IPSSA Policies and Procedures and IPSSA Bylaws. The next BORD meeting is May 15th in Sacramento.

The May General Meeting is our Annual Dinner meeting. A location will be announced at the April General meeting.

COMMITTEE REPORTS

Sick Leave

Jim Bradbury reported we are looking into a problem that developed with service of a sick leave pool.

We are still covering John Nichol's pools.

Manufacturers Rebate

We have a certificate for a Pentair FNS 60 plus (with backwash valve) – it will be sold at the April General meeting for 20% below supply house prices. If more than one person is interested, a mini-affle will determine the purchaser.

Entertainment

Padres tickets are still available for the May 1st and Sep. 4th games. See flyer in the Skimmer.

Blood Drive

Saturday May, 22. Meet at DZ Akins, I-8 at 70th Street at 8:00 a.m. - free breakfast.

Water Safety Committee

We will be handing out Water Watcher tags and brochures at the Scout Fair at Qualcomm Stadium on Saturday April 24. Contact John Silcox, (858) 467-0507, if you would like to participate.

No Other Reports

Unfinished/Old Business

New Business

After some discussion regarding the rollover Raffle prize, it was decided to continue the current rule of rolling it over if the winner is not in attendance in lieu of other alternatives.

After discussion of contact information problems, Paul Grimes will provide a change of address form and/or print phone numbers of record on the monthly sign in sheets.

Meeting adjourned: 9:45 pm

SAN DIEGO IPSSA PLAYS DOWNTOWN

IPSSA has tickets for two games at Petco Park!

GAME ONE – SAT. May 1st, 7:05 pm vs. New York Mets
GAME TWO – SAT, Sept. 4th, 7:05 pm vs Colorado Rockies

Tony Gwynn jersey retirement ceremony

We have 50 seats each game, upper infield reserved section 306 behind home plate. Tickets are 16 dollars each, limit 4 per member per game. Pre game warm up 5-6 pm at THE FIELD IRISH PUB 5TH AND ISLAND in the Gaslamp. Tickets available ONLY from

Mike Anderson – contact Mike by Phone at (619) 589-8848, Or by US Mail 6055 Winfield Ave La Mesa CA 91942

