



The SKIMMER



San Diego Chapter Monthly Newsletter – October 2003

General Meeting: Oct. 15th, 7p, Quality Inn, Mission Room – Mission Valley, 875 Hotel Circle So.

Oct. 15th - Annual Mandatory Meeting – Be There or Pay \$150!!

Door Prize at Oct. General Meeting is \$350 – be present win !

Board Elections & BK Taylor Award Winner Selection !!!!!

Calendar

Oct. 15, 7 pm Annual Mandatory Meeting – Elections & BK Taylor

Quality Inn, Mission Valley

Oct. 28, 7 pm Region 7 Board

Filippi's Pizza Grotto

9969 Mira Mesa Bl – (east of I-15)

Nov. 5, 7 pm Chapter Board

Lamont St.Grill, 4445 Lamont, PacBeh

Nov. 19, 7 pm General Meeting

Quality Inn, Mission Valley

General Meeting-Sep 17, 03

Called to order 7:10 pm. There were 59 members and 17 guests.

Introduction of Guests

David Courey of PS 2000, Brandon

Chase of SunChaser, Tony Ruf of

BriteTile, Juhli Boyes of SCP San

Diego, Mary Jane Raynub of Jacuzzi,

Jerry Frazier and Ray Quidort of

Abcana, Ray Vendetti and John Gross

of Mutual of Omaha and prospective

members Louis Annibali, Nick

Castillo, Greg Miller, John Mehki, Mark Dixon, Laval Walker, Jeff Knieraga and Ron Baker.

Guest Speakers –

Ray Vendetti from Mutual of Omaha briefed members on their services and financial products. Mary Jane Raynub of Jacuzzi outlined changes in ownership and distribution location. Jerry Frazier joined Ray Quidort of Abcana in advising of products and prices. Brandon Chase of SunChaser

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IPSSA – San Diego Chapter - www.ipssasandiego.com/members

Board of Officers

President	John Nichol	619-582-0227	6985 Carthage St., San Diego 92120
Vice President	Jim Bradbury	619-461-5316	PO BOX 19126, San Diego 92159
Treasurer	Geoff Conradi	619-575-0639	2341 Poipu Way, San Diego 92154
Secretary	Paul Grimes	619-223-4523	936 Moana Dr., San Diego 92106
Past President	Jon Rumble	760-753-5493	1139 Stratford Dr., Encinitas 92024

Committee Representatives

Sick Leave	Jim Hines	619-462-1309	PO BOX 19935, San Diego 92159
	Perry Mediate	619-463-0097	1609 Penasco Rd., El Cajon 92019
Continuing Educ.	Tom Gharib	619-579-7655	PO BOX 13106, El Cajon 92020
Manufacture Rebate	Jon McArthur	619-464-0211	
Insurance	Peat Burke	619-463-0241	
Blood Drive	John Silcox	858-467-0507	
Entertainment	Mike Anderson	619-589-8848	
	Ladd Carlson	619-248-6888	
Product Testing	Patrick Farrior	619-465-9545	
Public Relations	Terry Bussard	619-593-7436	
Grievance	Bill Peck	858-673-8556	
Water Safety	John Silcox	858-467-0507	
Region 7 Director	Mike Gregg	619-224-3863	

IPSSA Corporate

Info. Vickie Lester 888-360-9505
FAX 888-368-0432

Address: PO BOX 15828
Long Beach CA 90815-0828

Billing/Benevolent

Roberta Rohwedder 888-391-6012
FAX 888-391-6203

Arrow Insurance

Ray Arousty 800-833-3433
805-497-8600

IPSSA San Diego - Chapter Supporters (Updated 10/06/03)

Contact	Company	Address	Phone
Robin Benitez	Abcana Industries - Wholesale Pool Chemicals - Pickup & Delivery	545 W. Bradley Ave El Cajon CA 92020	619-444-9900 619-444-9804fax
Terry Van Arsdale advancedsurfacers.com	Advanced Surface Restoration Decks/Patios resurface, waterproof	2404 Deerpark Dr San Diego CA 92110	760-724-6666, 619-276-4444 619-274-6444 FAX
Kenny Lawson	ALLTEC Pools – Underwater specialist -rebar, cracks, light repair	1619 Hillcrest Ln Fallbrook CA 92028	760-731-9998
Daniel Charland americanleakdetection.com	American Leak Detection Electronic Leak Detection & Repair	864 N Second PMB #173 El Cajon CA 92021	619-233-LEAK(5325) 619-441-6551 fax
Mark Qunitero	Aquatic Renovation – Complete Renovations – plaster, tile, decks	8518 Hubbles Ln Santee CA 92071	619-447-0707, 619-562-1642fax 619-896-8921 pager
Lori Brumagen bio-dex.com	BIODEX – Superior Line of Pool and /Spa Chemical Products	7720 E. Redford Rd Scottsdale AZ 85260	480-991-3477 480-991-5777 fax
Richard Smith	Blue Moon Pools – Plaster, tile, coping, brick/concrete, equip, plmbg	8606 Argent St. "H" Santee CA 92071	619-258-7665 619-258-6383fax
Tony Ruf	BriteTile Pool/Spa Remodeling Calcium removal, tile, deck-o-seal	PO BOX 99536 San Diego CA 92169	619-260-1896
Tim Splinter cheyennepools.com	Cheyenne Pools – Complete remodels, new construction, repairs	10601 TierrasantaBl#330 San Diego CA 92124	858-279-0588
Oscar Dike	Fiberkote – Fiberglass coatings for Pools, Spas, Fountains, Ponds	1905 Redwing San Marcos CA 92069	760-746-6594, 888-526-5683 760-746-6781fax
Tom Cox gardnerpoolplastering.com	Gardner Pool Plastering –Quality Plastering/Remodels since 1969	801 Gable Way El Cajon CA 92020	619-593-8880 619-593-8886fax
Mike Rice hallmarkpools.com	Hallmark Pools And Spas Custom Pool Builder/Remodeler	12580 Stowe Dr Poway CA 92064	858-391-3434, 858-674-2405fax 858-674-7676store
Leigh O'Brien poolspacare.com	Advantis Technologies - Applied Biochemists, Blue Devil Chemicals		800-258-4442, 619-661-1818fax 888-452-7678 X358
Ray J. Vendetti mutualofomaha.com	Mutual of Omaha – Products for Education, Retirement, Insurance	1011Camino del Rio So. San Diego CA 92108	619-260-5551 858-260-3601fax
Michael Mamula	National Leak Detection – Finds leaks - Pools/Spas/Fountains/Ponds	PO BOX 624 Carlsbad CA 92018	760-931-8108
Steven Kleinman nelsonitepoolanddeck.com	Nelsonite – Easy and Affordable, Quality Pool & Deck Coatings	3150 E. Pico Bl Los Angeles CA 90023	800-544-1998 X413
Eric Lovig nuwayspacovers.com	Nu Way Spa Products Quality Spa Covers and Lifters	PO BOX 1547 Lakeside CA 92040	619-665-5056 619-938-9772fax
Fred Walker poolsafe.com	Poolsafe Cover Systems – New, Service All Systems, Replacement	1200 S. Escondido Bl Escondido CA 92025	800-376-6572
David Courey poolsurfacing2000.com	Pool Surfacing 2000 – Exclusive 5 Stage Fiberglass Laminate process	8606 Argent St, Unit C Santee CA 92071	858-273-9398 619-237-2729fax
Mark Lane aosmithmotors.com	AO Smith/Century Motors – All Copper, Standard & High Efficiency	26212 Dimension Dr Lake Forest CA 92630	800-543-9450 X2718
Aida Velazquez sdge.com	SDG&E – Rebate Partner with IPSSA to lower energy use & cost	8335 Century Park Ct San Diego CA 92123	858-654-6401
Brandon Chase	Sunchaser, Inc. Solar and Water Heating Specialist	10367 Palm Row Dr Lakeside CA 92040	619-390-5287
John Tryon suntrek.net	Suntrek Solar – Thermal-Solar Pool Heaters	120 N. Pacific #E-6 San Marcos CA 92069	800-292-7648 760-598-7185 fax/pager
Kevin Wallace	Underwater Unlimitd –Rust spots, Rebar, Cracks, Drain replacement	10767 Caminito Bravura San Diego CA 92108	800-427-8393 760-632-1822

thanked the chapter for supporting his business.

Secretary's Report

Minutes were approved after one correction. No correspondence received.

Paul Grimes asked for comments on the Chapter Info Sheet that was included in the Skimmer. Comments were positive.

NOTE: Due to errors in Chapter Supporter phone numbers on the Info Sheet a new card will be enclosed with the October Skimmer – **please destroy the old cards.** Paul passed out a corrected Chapter Supporter sheet. BK Taylor forms will be enclosed in the October Skimmer.

Treasurer's Report

We're in good shape financially and the report is in the Skimmer. Roberta asked that members complete or update their Member Beneficiary information.

Vice President's Report

Prospective members- the following members were voted in tonight after passing the test and attending three consecutive meetings:

Ron Baker, who has 60 pools throughout the SD area,

Louis Annibali, who has 36 pools (24 residential) in North County.

Note: Jim will work with Chuck Innskeep, who would have been voted in tonight, but was not in attendance. Greg Coon and Jim Bauer have both transferred from the East County chapter.

We also had Lavalley Walker, Nick Castillo, John Mehki and Jeff Foroga in attendance, who are pursuing membership.

Jim passed out several new member packets and MSDS folders and books. Chapter Supporters – We have received a renewal check from Mutual of Omaha AO Smith.

Speakers – Ray Vendetti from Mutual of Omaha, Mary Jane Raynub of Jacuzzi, Jerry Frazier & Ray Quidort of Abcana and Brandon Chase of SunChaser.

Jim Bradbury explained his bout with heart problems –after returning to work with a helper he fainted due to

changes in blood pressure medication. He's OK now and thanks everyone for their concern and help.

President's Report

John Nichol thanked Chapter Supporters PS 2000, American Leak Detection, Gardner Pool Plastering, Suntrek Solar, SDG&E and Abcana for their extra help with the Region 7 Picnic.

The October meeting is mandatory and missing it will cost you \$100. We will pick a BK Taylor Award winner and elect a new Board. Bring your nominations - we won't adjourn until we have a new Board.

The B.O.R.D. is floating a \$2 per month increase plus a \$3 per month charge for three years to build a reserve fund of one year's operating capital due to concerns over potential insurance or legal challenges. While members reacted negatively, there were several good suggestions to increase revenue and trim costs. Region 7 Director Mike Gregg thought the \$3 fee made sense, as NSPI had to file bankruptcy. He also said the B.O.R.D. budget is tight and in the hole for at least 67 cents per month.

Committee Reports

Entertainment

Sick Leave

No one is out and Jim Hines will have updated sick points at the October meeting. If you need more Yellow Cards, contact Jim or Perry.

Manufacturer's Rebate

Blood Drive

The next Blood Drive will be this Saturday, Sept 20th. Meet at DZ Akins at 70th St. at 8am – Free Breakfast. We may decide to have the Nov. Blood Drive at the Chargers Blood Drive, Tues. 11/25 – John will see if we can get some press coverage for our Water Safety brochures/WaterWatcher tags.

Chapter Advisor - Grievance

Product Testing

Pat Farrior is testing electric use of two-speed pumps and will have a report in October. He mentioned that Intermatic makes a timer that will start at high-speed, then switch to low-speed.

Cont. Education

Water Safety

John Silcox has brochures available at no charge to members. There is room to

place your company information on the brochure, Recently another 1 year old drowned – our goal is to help prevent senseless drowning. It was mentioned that last month a girl was electrocuted and a non-metal shepherd's hook was not available. Fiberglass poles are special order items, but SCP will look into carrying them.

Public Relations

Unfinished Business

Geoff Conradi stated in reference to Stephen Heyer's comments last month that the by-laws require a financial review every two years.

Old Business - New Business

Good of the Order

Terry Bussard, who's son was present, mentioned he was turning 16 today and was only two when she started in the pool business. We sang Happy Birthday to Eric Brussard and Jim Bradbury.

Raffle

AJ Wilson won the \$300 door prize (including \$50 rollover). Since AJ was not present, **the door prize will roll over to a whopping \$350 for our October Mandatory meeting.**

Marc Stewart, \$25

Meeting adjourned: 8:50pm

Board Meeting –Oct 1, 2003

Called to Order: 7:35 p.m.

Attending - John Nichol, Jim Bradbury, Geoff Conradi, Paul Grimes and Jon Rumble.

Secretary's Report

No correspondence received. Paul will produce corrected copies of the Chapter Information Card and include them in the October Skimmer. There will also be a BK Taylor nomination form enclosed.

Treasurer's Report

We're in good shape financially. We've received 4 or 5 \$100 checks from pool suppliers/stores for our Safety brochure and Water Watcher tags. Unfortunately, we lost \$80 as we were unable to return some unused Padres tickets.

Due to an error, our Region 7 dues for the 4th quarter of 2002 were billed and paid this month.

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San Diego Chapter Financial Report – Sept. 1 – Sept. 30, 2003

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	8614.12		Bank charges		
Savings Acct. (Educ.)	6246.98	14,861.10	Donations:		
			Guy Muto & SPEC	200.00	
Cash Receipts			Region 7 Dues (includes 4 th Qtr 2002)	380.70	
Dues collected by IPSSA	1931.00		Door prizes Awards	25.00	
Dues Collected directly			Hall Rental	250.00	
Chapter Supporters	750.00		Newsletter	417.25	
Initiation fees			Legal/Professional Computer consulting	100.00	
Interest earned			Meeting expense:		
Rebate Program			- General		
Install. Dinner/Dance			- Chapter Board	100.00	
Picnic			- Regional Dues		
Other –H2O Watcher Tags			- BORD (Installation Dinner)		
Fines: - H2O Chemistry			Office expense Supplies	117.60	
- Mandatory meeting			Phone	19.08	
- Attendance			Postage & Copies		
- Blue Card			Misc. (Checks)		
New Member	141.00		Social Activities (Water Safety Comte)		
General Meeting Dinner			- Entertainment		
Donations			Padres Tickets returned		
Water Watcher tags			- Blood Drive Breakfast		
Water Safety Comte (Pool Store)	100.00		- Other (Sick route committee)		
Total Income in Month		2922.00	Total Expenses in Month		1609.63
			Cash on Hand (Ending Balance)		-----
			Checking Acct.	9926.49	
			Savings Acct. (Educ)	6246.98	16,173.47

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ **Date** _____

Company Name: _____

Address: _____

City: _____ **Zip:** _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ **Cost: \$** _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

Vice President's Report Nick Castillo passed the test and interview and will be up for membership in October as will Chuck Innskeep. John Mehki, Lavallo Walker, Jeff Knieraga and Terry Wendt are in the proceeding toward membership. Mutual of Omaha, American Leak Detection and BIODEx renewed as Chapter Supporters and there are other companies up for renewal.	At the October meeting Ray Vendetti from Mutual of Omaha will offer a prize drawing. Bob Fowler's son, Mike will speak briefly about his goal of becoming an Eagle Scout. President's Report John asked Paul Grimes to make ballots for the October Mandatory meeting. Be there or you will pay a \$100 fine. We will discuss the BORD SWOT plan (enclosed). We will elect a new Board and BK Taylor Award winner before we	adjourn. Please fill out your BK Taylor forms in advance. This Award is not a popularity contest and should go to a member who contributes to IPSSA, its members and the industry. COMMITTEE REPORTS Continued Education CPR re-certifications are due in December - Contact John Gharib No Other Reports Unfinished/Old/New Business Meeting adjourned: 9:30 pm
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