



# The SKIMMER

San Diego Chapter Monthly Newsletter – May 2002

**General Meeting: May 15th, 7p, Dinner Meeting, Eva's Cocina & Cantina, 6690 Mission Gorge Rd**

**DON'T FORGET, MAY IS DINNER MEETING, NOT AT QUALITY INN**  
**PADRES TICKETS AVAILABLE: YANKEES 6/24. \$20/TICKET. ~~SKYSHOW SOLD OUT~~**

## President's Message:

**Thank you** to everyone who has been servicing one of the sick leave pools over the last several months. I know it seems as if we've been providing sick leave coverage forever, however this is an important responsibility that we have. Keep in mind that this is one of the main reasons we are members of IPSSA. We've had a few incidences during this sick leave coverage period. I think this would be a good time to discuss some of the proper protocol for performing sick leave coverage of another member's pool.

First of all, when you're assigned a pool by the sick leave chairman, open up and read the sick leave coverage plan, review your responsibilities. You may think you know everything your responsible for. However, chances are you've forgotten a few things. Please pay particular attention to Article VIII and IX. These articles address several words we really need to think about when servicing someone else's pool. They are **Professionalism, Communication and Attitude**. As time drags on after servicing a member's pool for 3, 4 or 5 months, we need to remember these words more than ever. One of the main reasons **you** joined IPSSA, was for sick leave coverage for your accounts when you were ill or in need of surgery, etc. If you were out sick, you would want your pools handled in a professional manner by someone with a good attitude. Please extend that same courtesy when you are the one performing the service.

Adding one pool to your route should not create a tremendous strain on you. Treat it just like a new account. Keep a good attitude, your helping a friend in need. **Communicate!** Communicate with the sick member, Communicate with the sick leave chairman. Follow up on all of the issues you have with your sick leave pool. Don't assume things are resolved. Communicate and find out if appropriate action has been taken. If not, make sure you need not take any more action.

**Professionalism!** Don't cut corners when servicing your sick leave pool. Perform all of the services that are required for that account. Insure that your fellow member will not loose the account you're servicing. **Attitude!** Don't treat your sick leave pool like the "wicked step-child"; this pool is just as important as any other account you service. Treat the sick member and the account with respect.

If you are assigned a sick leave pool and decide that you are going to pay someone else to service that account, you are still responsible. You need to inspect that account and communicate with the person servicing it. You are receiving the sick leave points for this pool; you are ultimately responsible for the **Professionalism, Attitude** and **Communication** that is required to insure nothing goes wrong with the account.

I hope to see all of you at Eva's on May 15<sup>th</sup>.

John

## Calendar

- May 15, 2002 General Meeting 7 p.m.  
Eva's Cocina & Cantina  
6690 Mission Gorge Rd
- May 22-23 CPO Course–Natl Swimng  
Pool Foundation. 210-525-1227
- May 31, 2002 Padres Skyshow 7 pm.
- June 5, 2002 Board Meeting 7 p.m.
- June 19, 2002 General Meeting 7 p.m.  
Quality Inn Mission Valley
- June 22, 2002 BORD Embassy Suites,  
LAX (info 310-640-3600)
- July 23, 2002 Region 7 at 7 p.m.  
Location TBA

## General Meeting

**April 17, 2002**

**Called to order 7:12 PM**

**Greeters: David Jaszczak**

There were 22 members and 11 guests.

**Introduction of Guests**

*David Courey of Pool Surfacing 2000, Red Barrett of SCP, Daniel Charland of American Leak Detection, Israel Robbins of Mutual of Omaha, Tony Ruf of Brite-Tile, Michelle Howard & Fernando of Laars, Troy Munick of Performance Solar, Brandon Chase of Sunchaser, Prospective members Joe*

*Hiel, Bob Reed, Larry Leeds & William Stapleton.*

**Guest Speakers**

Fernando of Laars gave an extended heater seminar on installation and troubleshooting. He and Michelle Howard passed out installation guides and other useful materials. Thanks to Laars for providing this seminar.

**Secretary's Report**

Minutes of the April 3, 2002 Board meeting are in the Skimmer. Note a correction that Joe Heil was not voted into the Chapter in March, and is up tonight.

Our web site has lots of information -



[www.ipssasandiego.com/members](http://www.ipssasandiego.com/members)

Paul mentioned the web site referral forms from last month's Skimmer. Those who do not provide a form or did not last year, will receive a standard web page on the referral web site [www.poolservicepros.com](http://www.poolservicepros.com).

### **Treasurer's Report**

We're good financially and the report is in the Skimmer.

### **Vice President's Report**

Joe Heil was voted in as a new member. Joe services 42 accounts in the I-5 and I15 corridor. Both Michael Prince & Mike Bell missed this evening in their 3<sup>rd</sup> meeting. Bob Reed & William Stapleton are on their 3<sup>rd</sup> meeting tonight and will take the test May 1 at the Board Meeting.

There is a continued follow-up on prospective Chapter Supporters and four checks arrived this month June will have a business seminar.

### **President's Report**

The May meeting will be a dinner meeting at Eva's Mexican Cantina on Mission Gorge Rd. It was mentioned there was a Happy Hour from 5-7 pm. John presented Bill Peck with his certificate for participating in the February Chemical Panel along with AJ Wilson, Tom Gharib, Jim Bradbury & Jon McArthur.

### **Committee Reports**

#### **Sick Leave**

Stephen Heyer is expected back 4/29 as is Paul Williams. Thanks to those serving our member pools.

#### **Manufacturer's Rebate**

#### **Blood Drive**

#### **Entertainment**

We still have tickets for both two Friday Padres games to attend this year – 5/31 Sky Show and 6/21 vs. the NY Yankees. Tickets on sale for \$20/each by check only. **(NOTE: Skyshow has since sold out)**

#### **Continuing Education**

#### **Chapter Advisor**

#### **Product Testing**

#### **Grievance**

#### **Public Relations**

John Rumble reported that there was a

May 15<sup>th</sup> Press Conference scheduled, but a drowning required an earlier date and we may not have an official event. John Rumble will meet with Leslie's Pool Supply about placing a display featuring Water Watcher tags.

### **Unfinished Business**

#### **New Business**

#### **Raffle**

Perry Mediate \$50

Jim Bradbury \$25

**Meeting adjourned: 9:00 p.m.**

### **Board Meeting**

#### **May 1, 2002**

**Called to Order:** 8:37 p.m.

Attending: John Nichol, Jim Bradbury, Geoff Conradi, Paul Grimes, Jon McArthur.

#### **Secretary's Report**

No communications received..

#### **Treasurers Report**

Geoff presented the monthly financial report, which shows we're in good shape financially. It was reported that Pool Surfacing 2000 donated \$200 to help defray costs of the May dinner meeting. Thanks David.

#### **Vice Presidents Report**

Sonoma Spa Covers phone is dead and we have dropped them as a Chapter Supporter for lack of payment. Tom Gharib forwarded a \$200 check from AO Smith.

Bob Reed passed the test and interview and was approved to go before the membership in May. Mike Prince is not ready to join and his checks were returned.

Since Mike Bell had car trouble at the April meeting, May will be his 3<sup>rd</sup> meeting. William Stapleton will try the test again in June. Larry Leeds is in process.

A Motion was discussed and passed 4-0 to change the Bylaws so that \$50 of the \$100 new member initiation fee be non-refundable. The new process will separate checks with a \$50 check being cashed immediately and not returned if the member does not complete the membership process. We received numerous checks for Chapter Supporters.

#### **Presidents Report**

John asked that the Board discuss the Timeline of activities for the remainder of the Board's term at the June Board meeting.

There was discussion regarding a communications problem in advising the proper people during coverage of a sick pool.

### **COMMITTEE REPORTS**

#### **Sick Leave**

Stephen Heyer and Paul Williams are back.

#### **Entertainment**

There are still Padres tickets for two games. *Fri. 5/31 Sky Show vs. Brewers 6:05pm. Field level, Sec. 19 by the Padres bullpen. Perfect seats for the Sky Show, \$20 each.* 2nd game is Fri. 6/21 vs. the Yankees, Loge Sec. 18, between 3<sup>rd</sup> base & the bullpen. @\$20.

**NOTE: SKYSHOW IS SOLD OUT.**

#### **Continuing Education**

#### **Blood Drive**

Next Blood Drive is May 18<sup>th</sup>, the Saturday after the General Meeting. Meet at DZ Akins.

#### **Chapter Advisor**

#### **Manufacturers Rebate**

Jon McArthur reported that he has decided to revert back to requesting major purchase receipts from all supply houses as the computer reporting has not worked.

Jon presented the Board with \$450 in Sta-Rite product certificates plus the certificates for Sears and Best Buy. This program can bring lots of money into the Chapter, but Jon estimates he only receives about 10% of our invoices. Imagine what we could generate with 100% participation. Jon presented a questionnaire for the Table Top seminars that is in this newsletter.

#### **Public Relations**

#### **Grievance**

#### **Product Testing**

#### **Unfinished Business**

#### **New Business**

**Meeting adjourned: 9:55 p.m.**

For Sale: Used Purex SMBW 2072, Good Condition, rebuildable....\$50  
Marc Stewart 619-660-0501.

**OUR MANUFACTURERS  
REBATE PROGRAM****By Jon McArthur**

The Manufacturers Rebate Program was established to help the SD IPSSA Chapter receive some of the same benefits that are given to large pool companies. By combining the purchases of all our members we have

the ability to receive benefits from the major pool product manufactures. Our chapter has used the products and money we have been given to fund our Education Fund. To be able to continue to do this we need all of our members to participate by turning in copies of their invoices.

**The companies we are working with now are LAARS, PENTAIR, STA-**

**RITE, RAY PAK and KREEPY KRAULY. Invoices can be left at any of the supply houses or they can be faxed to me at 619-464-6418 or mailed to Jon McArthur at 7564 Seneca Pl. La Mesa CA 91941.**

Thank you in advance for helping your chapter and making my job a little easier.

**IPSSA San Diego Chapter Monthly Income Expense Form April 2002 (3/28 – 4/29)**

<u>Income Description</u>	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	1118.254		Bank charges	12.00	
Savings Acct. (Educ.)	3914.246	5032.49	Donations (specify payee)		
			Guy Muto & SPEC	200.00	
Cash Receipts			Region 7 Dues	377.70	
Dues collected by IPSSA	1808.68		Door prizes	75.00	
			Awards		
Dues Collected directly			Hall rental	579.19	
Chapter Supporters	1500.00		Newsletter		
Initiation fees			Legal/Professional Computer consulting	200.00	
Interest earned	4.12		Meeting expense:		
Social Activities			- General		
Install.Dinner/Dance			- Chapter Board	206.68	
Picnic			- Regional Dues		
Other sources –H2O Watcher Tags	30.00		- BORD		
Fines: - H2O Chemistry	25.00		Office expense (phone)	13.00	
- Attendance	150.00		Supplies		
- Blue Card	75.00				
New Member	141.00		Postage & Copies	1.65	
Adjustment to check book			Social Activities		
			- Entertainment	400.00	
			- Blood Drive Breakfast		
Total Income in Month		3733.80	- Other (Table top golf sponsor)		
			Other disbursements		
			- Education		1668.58
			Cash on Hand (Ending Balance)		-----
			Checking Acct.	2782.71	
			Savings Acct. (Educ)	3918.38	6701.07

**CONTINUING EDUCATION FUND APPLICATION**

Member Name: \_\_\_\_\_ Date \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Zip: \_\_\_\_\_

Course/Seminar/Program: \_\_\_\_\_

Course/Seminar/Program Date: \_\_\_\_\_ Cost: \$ \_\_\_\_\_

**(Note: The Education Committee Chairperson (ECC) must receive Application within 30 days after course completion. Receipt or proof of attendance must be submitted to the ECC before reimbursement will be made.**