



The SKIMMER

San Diego Chapter Monthly Newsletter – March 2002

General Meeting: Mar. 20th, 7p, Quality Resort, Mission Room, 875 Hotel Circle S., Mission Valley

REMEMBER THE MS WALK! SUN. MAR. 17th, S.D. SOUTH EMBARCADERO 7:30-7:45 AM FOR PHOTOS. SPECIAL IPSSA T-SHIRT & WATER WATCHER TAG – FREE STUFF!

President's Message:

Did you notice your dues were \$6.00 higher this month? The cost of your insurance went up. The new policy is in place. There are a couple of new covered areas: Pollution coverage and hazardous material spills. If you are retiring, you can extend your coverage to cover claims after you leave IPSSA. The cost is \$216.00 per year. Just a reminder, if you are doing construction work you need a commercial umbrella. If you have employees and you are not paying dues and haven't got them in the system, they are not covered. Get certificates of insurance from any subcontractors you use.

Some of our biggest problems in the insurance area are damage from emptying pools, acid washes, and adding water to pools. Should you be adding water to your pools considering the possible insurance liability if you leave the water running? There are many products on the market now that can be added to existing pools to make your customers life easier and yours. You should get a release from your customer if you are draining the pool for the purpose of replacing the pool water or acid washing. There is talk about making this mandatory! These are just some of the reasons insurance costs continue to rise.

Do you deal with the State Board of Equalization? Most of us don't. However, if you purchase products and pay sales tax on that product and then itemize that product on a customer invoice at an increased cost over what you paid for it. You should have a sellers permit and be collecting additional sales tax and reporting and paying it to the State Board of Equalization. So give some thought to how you prepare your invoices.

I would like to thank Dale Eppard for his generosity., Dale has decided he would like to pick up the tab on the blood drive breakfasts. Remember there are many ways you can contribute to the chapter besides being on the board or a committee. You can help with charities, the table top, seminars, etc. Thanks again Dale for your contributions to the chapter.

John

Calendar

Mar. 17, 2002 MS Walk meet 7:30a
S. Embarcadero – San Diego

Apr. 3, 2002 Board Meeting 7 p.m.

Apr. 17, 2002 General Meeting 7 p.m.
Quality Resort Mission Valley

Apr. 23, 2002 Region 7 at 7 p.m.
Holiday Inn San Diego

Honorary members Dick Church & Al Daugherty, Prospective members Joe Hiel, Michael Prince, Mike Bell, Israel Robbins, & William Stapleton.

Guest Speakers

Christine Lamb of Polaris provided information on Polaris products. A member Chemistry Panel of Bill Peck, Jon McArthur, AJ Wilson, John Gharib and Jim Bradbury each answered questions about their chemistry techniques. Thanks to our panel for their time and expertise.

Secretary's Report

Minutes of the February 2, 2002 Board meeting are in the Skimmer. The Region 7 newsletter was included in the Feb. newsletter. Several at the General meeting felt we should continue to publish it within our Skimmer. Chapter supporters were asked for fresh business cards for the Skimmer. Our web site has lots of information - www.ipssasandiego.com/members.

Treasurer's Report

We're good financially after paying the Benevolent Fund. Financials are in the Skimmer.

Vice President's Report

Thanks to the Chemistry Panel of AJ Wilson, Jon McArthur, Tom Gharib, Bill Peck & Jim Bradbury for sharing information tonight.

There are several prospective members in the pipeline and there will be a follow-up on prospective Chapter Supporters.

President's Report

John read a letter from the San Diego Blood Bank thanking the Chapter for our donation to build an emergency supply in case of disaster. 16 members took the Water Chemistry Test before tonight's meeting. Only two members have failed to take the test mandated by our by-laws to have been attempted by the end of 2001.

Committee Reports

General Meeting February 20, 2002

Called to order 7:04 PM

Greeters: David Jaszczak

There were 58 members and 14 guests.

Introduction of Guests

David Courey of Pool Surfacing 2000, Red Barrett of SCP, Daniel Charland of American Leak Detection, Brandon Chase of Sunchaser, Christin Lamb of Polaris and Tony Ruf of Brite Tile,

Sick Leave

Stephen Heyer is still out and may be out until the end of April. He may pull some pools from the Sick Leave program and hire. Blue Cards due tonight (2/20/02).

Manufacturer's Rebate

Jon McArthur reported that it looks like the computerized printouts are not generated or can be in error, so we will be going back to the invoice copies method for major purchases of manufactures that provide us funding or products. They include Laars, Raypak, Pentair, Kreepy and StaRite.

Blood Drive

Next Blood Drive is Mar. 23. Meet at 8am at DZ Akins for breakfast.

Entertainment

The 2002 December Dinner/Dance will be held at the Admiral Baker Club on Dec. 21st.

We have two Friday Padres games to attend this year – 5/31 Sky Show and 6/21 vs. the NY Yankees. Tickets on sale for \$20/each by check only. See advertisement in this newsletter.

Continuing Education

Peat Burke is in the running for liaison to the National Plasterers Council and will travel to Las Vegas for a NPC convention.

Note April 9 NSPI seminar on Secrets to Success.

Chapter Advisor

**Product Testing, Grievance
Public Relations**

Unfinished Business

New Business, none, Raffle

Dale Eppard \$50, Bill Peck \$25

Meeting adjourned: 9:12 p.m.

**CONGRATULATIONS FOR
PASSING THE WATER
CHEMISTRY TEST IN FEB.**

Ladd Carlson, Dee Eakright, Russ Hargrove, Alan Jaquish, Nobby Mandolf, Mario Padilla, Michael Pantoliano, Tom Richardson, Patrick Schultheis, Gary Sevigny & John Toms.

Board Meeting

March 6, 2002

Called to Order: 7:23p.m.

Attending: John Nichol, Jim Bradbury, Jon Rumble, Geoff Conradi, Paul Grimes, John Silcox.

Secretary's Report

Due to a computer crash, the IPSSA referral web site, poolservicepros.com is temporarily down. The Chapter site, ipssasandiego.com site is functioning normally. Paul Grimes will return with a proposal at the next Board meeting, but he requested payment for the sites be suspended until the issue is resolved.

Treasurers Report

John Nichol installed Quiken on Geoff's computer. We're in good shape financially. The Benevolent Fund has been paid for this year.

Vice Presidents Report

Several prospective members are in process. Joe Heil and Mike Prince have 2 attended two meetings, Bill Stapelton, one meeting while Bob Reid and Mike Bell have shown interest and have chapter information. March speakers are Rob Blake of Blake and Associates and Jeff Matthews /Ron Frank of State Contractor's Licensing School. April speakers are Michelle Howard and Fernando, who will give a heater seminar.

May speakers look like a panel of companies representing financial planning and insurance.

Prospective Chapter Supporters are being pursued and fresh materials are being requested of our Chapter Supporters.

Presidents Report

11 or 17 members who took the Water Chemistry Test passes and there names will be printed in the Skimmer. We now have over 90% of our members Chemistry Certified.

John Nichol and Paul Grimes have compiled a list of all motions made in the past two plus years. The board is working on a timeline of events to use during their term.

The MS Walk is Sunday Mar. 17. Meet at the South Embarcadero at 7:30 a.m. for a photo. T-shirts and Water watcher tags will be provided to wear and distribute. Join us, there will

be lots of fun and freebies to enjoy.

COMMITTEE REPORTS**Sick Leave**

Stephen Heyer is expected back at the end of April.

Entertainment

Padres tickets are available for two great games. Fri. 5/31 Sky Show vs. Brewers 6:05pm. Field level, Sec. 19 by the Padres bullpen. Perfect seats for the Sky Show, \$20 each. Second game is Fri. 6/21 vs. the Yankees, Loge Sec. 18, between 3rd base & the bullpen. \$20 each. **FIRST COME, FIRST SERVE, YOU NEED A CHECK MADE OUT TO IPSSA SD, NO RESERVATIONS W/O A CHECK.**

Continuing Education**Blood Drive**

The next Blood Drive is March 23, 2002 8am DZ Akins. **We encourage you to donate at SD Blood Banks locations if you can't make the Blood drives. Make sure you specify IPSSA San Diego for your donation.** 19 members returned the survey last month.

Chaper Advisor**Manufacturers Rebate****Public Relations**

John Rumble is working on a plan to distribute Water Watcher tags while getting some recognition for IPSSA. He will work with Region 7 & Rick Bishop.

Grievance, Product Testing**Unfinished Business**

John Silcox made a motion to donate \$500 to the MS Walk. Motion passed unanimously. About 100 Water Watcher tags will be provided for participants in the MS Walk on 3/17. We will wear the tags and have them available to distribute along the route.

New Business

Meeting adjourned: 10:26p.m.

NSPI News Bulletin

Training consultant GREG WELSH will be guest speaking at the April 9th NSPI general meeting. **"The Secrets To Taking Your Business To The Next Level. Don't Be Left Behind!"**

Double Tree Golf Resort, 14455 Penasquitos Drive, SD 92129. Food at 6:00 PM, meeting from 7:00 to 9:00. Questions/confirm 619-442-6889.

IPSSA San Diego Chapter Monthly Income Expense Form February 2002

<u>Income Description</u>	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	840.07		Bank charges	12.00	
Savings Acct. (Educ.)	6791.99	7632.06	Donations (specify payee)		
			Guy Muto & SPEC	200.00	
Cash Receipts			Door prizes	75.00	
Dues collected by IPSSA	1863.36		Hall rental	227.75	
Dues Collected directly			Chapter Newsletter		
Chapter Supporters	200.00		Legal/Professional (web site)	100.00	
Initiation fees			Meeting expense:		
Interest earned	5.77		- General		
Social Activities			- Chapter Board		
Install.Dinner/Dance			- Regional Dues	386.70	
Picnic			- BORD		
Other sources			Office expense (phone)	17.42	
Fines	75.00		Postage & Copies		
New Member	141.00		Social Activities		
Adjustment to check book	4.00		- Instln. Dinner/Dance	524.40	
			- Picnic		
			- Other (Table top golf sponsor)		
Total Income in Month		2289.13	Other disbursements		
			MS Walk T-Shirts	341.03	
			- Education	157.24	2138.19
			- Gift, Chptr computer consultant	96.95	
			Cash on Hand (Ending Balance)		-----
			Checking Acct.	2485.24	
			Savings Acct. (Educ)	5297.76	7783.00

For Chapter Supporters see the printed Skimmer or link from the web site <http://www.ipssasandiego.com/members>

For the Region 7 Newsletter please go to <http://www.ipssasandiego.com/members/skimmer/0203r7news.pdf>