

IPSSA, INC. -- REGION 7
Board Meeting – Tuesday, January 22, 2002

Call to Order: The quarterly meeting of the IPSSA Region 7 Board held at the Holiday Inn conference room, San Diego, was called to order at 7:05 p.m.

Welcome & Introductions:

Rick Bishop, Outgoing Region Director	Wayne Maynard, Out. Rncho Del Mar Pres.
Mike Gregg, Region Director	Brian Davis, Rancho Del Mar Pres.
Gordon Pithart, Region Treasurer	John Nichol, San Diego President
Don Wall, Region Secretary	Paul Grimes, San Diego
Ray Duchene, Benevolent Fund Chairman	Geoff Matthews, SD East County Pres.
Brian Kattke, Outgoing Carlsbad Pres.	Barry Seems, Outgoing SD Metro Pres.
Doug Hausman, Carlsbad President	Javier Payan, SD Metro President
Loyal Johnson, Escondido President	Al Daugherty, SD Metro
John M. Hackett, Escondido VP	A. J. Wilson, NSPI Liaison
Ted Wilson, North County Coastal Pres.	Nancy Gillespie, Recording Secretary

Approval of Minutes: Motion was made by Ray Duchene, seconded by Barry Seems, and carried unanimously to approve the minutes of the November 27, 2001 meeting.

Benevolent/Region Emergency Fund Report: Ray Duchene reported that in the year 2001 there were five deaths; each spouse received \$2,000. As of December 31, 2001 Balance is \$36,700.86, with \$22,806.05 available for distribution. He further reported that when Margaret Schofield's husband passed away in June 2001, a Board officer told her she had to continue to pay dues to receive benefits. She talked to Sally in December and consequently received a \$2,000 refund. Rick Bishop thanked Ray for his continuing work preparing the Benevolent Fund report.

NSPI Liaison Report: A J Wilson reported that NSPI held a meeting in December. FPSA (Florida Pool Service Association) has broken with NSPI, and NSPI is going through some changes. AJ asked those present what benefits they see in NSPI, or if they think it should combine with IPSSA. Rick Bishop thanked AJ for all his work for IPSSA and NSPI and planning the golf tournament.

Treasurer's Report: Gordon Pithart reported income since November 22, 2001 was \$672.96, and expense was \$61.71 for the meeting meal. Picnic Account has a balance of \$5,000. There is \$5,622 in the Emergency Fund and \$7,800 in CDs. Several chapters still owe for water watcher tags. Rick Bishop thanked Gordon for serving as Treasurer.

Chapter Reports:

Carlsbad Brian Kattke – The Chapter Board met in January, and everything went well. The Chapter's meeting place is being remodeled, but the Chapter will still meet there.

East County Don Wall – Geoff Matthews is now the new president of the chapter. The chapter held no meetings in December or January but instead held a Casino Night, which was a big hit.

Escondido Loyal Johnson – The chapter is in good shape. Rick Bishop pointed out that outgoing officers of all the chapters should guide the new officers while they are learning the ropes; if your chapter has by-laws, make sure your new chapter president has a copy. Prepare for the new officers a timeline of when things need to be done throughout the year.

Metro Barry Seems/Javier Payan – The Chapter held a very successful Christmas party; it had probably the best turnout ever. The Chapter's January meeting has not yet taken place, but the Chapter has a completely new Board. They are looking forward to a good next two years and are gearing up to go to the Installation Dinner. The new Board met last week and is ready to roll.

N. County Coastal Ted Wilson – As reported previously, the Christmas party was canceled and the money it would have cost, \$1,000, was donated to the New York Firefighters. The Table Top show was the January meeting; quite a few members attended.

Rancho Del Mar: Wayne Maynard -- The new officers are working out great, and Wayne is now Treasurer for the chapter. Two people from the chapter are going to the Western Pool and Spa Show, and the chapter will pay for their hotel rooms. The chapter is in really good shape.

San Diego John Nichol – The Chapter held a general meeting and Board meeting in January. They voted against having the Table Top count as a meeting. The Chapter is gearing up for its annual MS Walk to be held March 17, and they encourage everyone in the Region to attend.

Director's Corner:

1. By-laws -- Rick Bishop announced a clarification is being made in the by-laws. Region directors do not vote at region meetings – only the representatives do. Directors only vote to break a tie.
2. Installation -- The Installation weekend is Friday and Saturday, February 22 and 23, at the Long Beach Marriott. Attendance is mandatory for all chapter presidents and treasurers. Loyal Johnson mentioned that the treasurer for Escondido chapter cannot attend because he has a church event to attend. Rick suggested it is up to Mike Gregg, the new R7 Director, but suggested the chapter find a rep to stand in for him.
3. Travel expenses – AJ asked if he could get the \$100 travel allowance available from the Region for attending the B.O.R.D. meeting. Rick advised that the allowance is for R7 Board members if they travel more than 100 miles. Some chapter reps said that their chapters normally reimburse for the hotel room; others reimburse for the hotel room as well as travel expense, since attendance at the B.O.R.D. is mandatory. Don Wall suggested clarifying with Sally Ryan.

Unfinished Business:

1. B. K. Taylor Award – Al Daugherty was presented with a plaque for Service Technician of the Year. The award includes complimentary dinner tickets and hotel room for Al and a guest to attend the next annual IPSSA, Inc. Installation dinner. Rick pointed out that Al has served as R7 Treasurer for many years and is considered the Region “historian.” Al thanked the Region for the honor. He explained he had been in the business for 31 years, and now at

the age of 71 he is retiring, but his sons will continue in the business. He declared that it has been a good 30 years.

2. Some More Thanks – Rick Bishop stated his term as R7 Director is at an end. He distributed gifts of appreciation and thanked: Nancy Gillespie for bringing more professionalism to the Region by doing the minutes and newsletters; Gordon Pithart for his diligence in preparing the Treasurer's Report; AJ Wilson for keeping the Region abreast on NSPI and for planning the annual Golf Tournament; Don Wall for reserving the meeting room and bringing dinner, as well as planning the annual picnic; and Ray Duchene for his support and reports on the Benevolent Fund for 12 years.
3. Table Top – Rick Bishop reported that 380 to 390 attended the Table Top. He said other regions are doing very well with theirs and asked if there was any way to spice it up. John Hackett said attendance seems to be getting less and less, and he would like his chapter to make attendance mandatory. He also suggested the time of year it is held, right after the holidays, affects attendance. Wayne Maynard suggested there be more time between the Table Top and Western Pool and Spa Show. AJ commented that attendance was down a little, but more pool people attended and there were more seminars. In addition, the raffle this year took in \$1,700, more money than ever before. Next year's Table Top is tentatively scheduled for January 25, 2003. Al Daugherty pointed out that weekend reservations for such a large area must be made five years in advance; if the Table Top was held on a weekday, we could save \$1,000. Don Wall proposed getting high-powered keynote speakers to draw people. He suggested charging more for exhibit tables to offset the cost of speakers.

New R7 Director:

Rick turned the meeting over to Mike Gregg, new R7 Director. Mike handed out his mission statement for his term. He discussed:

1. Meeting location -- Find a suitable meeting location that serves food; he is still checking on a location in Scripps Ranch.
2. Treasurer -- Find a replacement for Gordon Pithart, who wishes to step down. By unanimous consent, the Board approved Brian Davis as the new R7 Treasurer.
3. Water Watcher Tags – Find ways to distribute, as the Region still has many tags. Mike said people start thinking about their pools around Easter and suggested mailing the tags to clients in March. Brian Davis said Dr. Laura distributes goody bags to kids; the tags could be added to get the word out about water safety. Doug Hausman of the Carlsbad chapter declared that his chapter thinks the tags are a waste of money. AJ replied that he has found them to be very beneficial; he purchased a good number and distributes them to people he meets. Javier Payan added that he likes the tags; it's not about us – it's about getting the tags into our customers' hands. Rick stated that he wants to see everyone doing more to distribute the tags; perhaps suppliers would buy some. Don Wall agreed and added that a box of free tags could be put out at supply houses. He stressed that if the tags save even one life, they are worth it. Mike added that pool builders could purchase the tags, and AJ suggested supply houses could sell the tags for us. Nancy Gillespie has copies of the press releases she wrote on "Designated Water Watcher" and "Summer Water Safety Tips." These may be photocopied onto your letterhead.
4. Chapter reps – Wants to see two reps from each chapter at the Region meetings, as required by the by-laws. Rick added that the benefit of having two reps is that information gets back to the chapters with two viewpoints.

5. Purpose of R7 meetings – To educate, hear grievances, promote goodwill among chapters, and bring ideas to the B.O.R.D.

His long-terms goals were:

6. Interaction among the chapters – Promised to report what he gets at the B.O.R.D. for the reps to bring to their chapters.
7. Increase membership – IPSSA's membership should grow at the same rate as that of the general population.
8. R7 web site – Will investigate the potential for an R7 web site.
9. Contact information – Mike distributed a form to complete with chapter rep names, contact information, and service area.
10. Chapter reports -- Distributed a form to complete and return two weeks before each meeting.

Mike presented Rick Bishop with a plaque of appreciation for his two years of service as Region Director. He said Rick had done a good job and he hopes he can maintain the same enthusiasm.

New Business:

1. Picnic – Motion was made by Gordon Pithart, seconded by Ray Duchene and carried unanimously to appoint Don Wall as chairman of the R7 Picnic. Don said Red Barrett also wants to continue to help. The next planning meeting will be February 26. Members agreed the Mission Bay location is okay. Don thanked Wayne Maynard for helping him at 4:00 a.m. the day of the picnic. Rick Bishop volunteered to again do the auction for the Emergency Fund.
2. Set date for next meeting -- The next R7 meeting is April 23, 2002.

Open Forum Discussions:

1. Plaques of Appreciation – Rick Bishop distributed plaques for the new chapter presidents to give their outgoing presidents.
2. Recording Secretary/Newsletter Editor – Rick Bishop said he wanted Nancy Gillespie to continue as Recording Secretary/Newsletter Editor, emphasizing that she disseminates Region-level news to the chapters, keeps things on schedule, and writes some of the articles. He suggested advertising in the newsletter to help defray the cost. Mike Gregg said he was looking at saving money, and he had talked to someone who was interested in doing the job. Two motions were made to retain Nancy Gillespie; the motions were withdrawn for further discussion at the next meeting. Ted Wilson and Doug Hausman suggested every chapter kick in a little more money, because no one else will do the job. With a show of hands, most members indicated they use the newsletters for their chapters. Motion was made by AJ Wilson, seconded by Don Wall, and carried unanimously to table discussion on retaining Nancy Gillespie until the next meeting.

Adjournment: Motion was made by Don Wall, seconded by John Hackett and carried unanimously to adjourn the meeting at 9:10 p.m.

Respectfully submitted,

Nancy Gillespie
Recording Secretary