

IPSSA, INC. -- REGION 7
Board Meeting – Tuesday, November 27, 2001

Call to Order: The quarterly meeting of the IPSSA Region 7 Board held at the Holiday Inn conference room, San Diego, was called to order at 7:15 p.m.

Welcome & Introductions:

Rick Bishop, Region Director	Brian Davis, Rancho Del Mar
Gordon Pithart, Region Treasurer	Mike Gregg, San Diego VP
Don Wall, Region Secretary, SD East	Geoff Matthews, San Diego East County
Brian Kattke, Carlsbad President	Javier Payan, San Diego Metro
John M. Hackett, Escondido VP	A. J. Wilson, NSPI Liaison
Ted Wilson, North County Coastal President	Nancy Gillespie, Recording Secretary
Wayne Maynard, Rancho Del Mar President	

Approval of Minutes: Motion was made by Gordon Pithart, seconded by Brian Kattke, and carried unanimously to approve the minutes of the September 25, 2001 meeting.

Benevolent/Region Emergency Fund Report: Ray Duchene was absent.

NSPI Liaison Report / Region 7 Directory: A. J. Wilson reported:

- 1) The NSPI Design Awards and Golf Classic held September 28 were successful. However, the tournament did not earn the money expected; more money was collected, but expenses were also higher. A new committee is already instituting ideas for next year's venture.
- 2) The Board is constantly working on ways to increase membership and ways to become closer with IPSSA. Their year-end dinner meeting will be Monday, December 10. They are planning the General Meeting's agenda for the year 2002.
- 3) A. J. is attending the "Hanley-Wood" (previously NSPI) EXPO this week.
- 4) Jeffery Crolene is the newest Board member. Lisa Adams is no longer involved in the swimming pool industry and will not be attending future Board meetings.
- 5) NSPI is still going strong.
- 6) The 12th Annual Region 7 Table Top Show will be Saturday, January 5, 2002 at the Scottish Rite Center. If you want a subject introduced, call and let them know. Also, they need helpers to set up and to assist throughout the day.
- 7) The Region 7 Golf Tournament will be held the day before, on Friday, January 4 at the Admiral Baker Golf Course. Proceeds will be donated to Children's Hospital.

The Region 7 Directory is coming along. A. J. has been taking pictures of chapter members.

Treasurer's Report: Gordon Pithart – As of November 22, 2001, income was \$1,242.50, expenses were \$1,710.08, and balance is \$1,811.50. There will be \$500 more in the account by the end of the year, because two chapters will be paying dues and three chapters will be paying for water watcher tags. Picnic Account – expenses were \$140.93, and balance is \$5,621.71.

Two people per chapter will be receiving a plaque in recognition of their participation in the Region meetings. The plaques will be presented at the chapter meetings from the new chapter reps to the outgoing chapter reps.

Chapter Reports:

Carlsbad Brian Kattke reported: 1) The chapter meeting place was turned into a sports bar, so they might be changing locations. 2) No chapter meeting in December. 3) There is sick route coverage for a member, but it is only for a few weeks. 4) The new chapter board is talking about making changes to the sick route policy.

East County Don Wall reported: 1) Member Mike Nieratko passed away October 20. He had been on sick leave for almost a year, and the chapter had been covering his route. Several people purchased portions of his route. 2) A water cop spoke at their last chapter meeting. He addressed what to do with different types of water. For instance, clean pool water should be emptied into streets, not sewers, as it overloads the sewer system. 3) Ray from Abcana, a pool supplier, made generous donations of \$1,000 and checks for their last chapter raffle.

Escondido John Hackett reported: 1) John Cook, outgoing chapter president, has moved to San Jacinto in the Hemet area. 2) At the last meeting a nice auction was held, with numerous items, including two heaters and filters, up for bid. Lots of money was raised. Thanks go to member Paul McClain, who gets vendors to donate items. Rick Bishop mentioned that some chapters have had rebate programs, but in his opinion auctions are a far better way to go. He suggested that when having an auction, set the starting bid price at no less than half the retail.

Metro Javier Payan reported: 1) There are new people at the helm of his chapter. He looks forward to working with them. 2) The chapter Christmas party will be held in December. Invitations will be sent to chapter members. 3) The chapter is looking into getting a web site. 4) The chapter had a raffle at its October meeting.

N. County Coastal Ted Wilson reported: 1) There were only seven attendees at the last chapter meeting. 2) The Christmas party was canceled and the money it would have cost, \$1,000, has been donated to the New York Firefighters.

Rancho Del Mar Wayne Maynard reported: 1) He is the outgoing chapter president, and he accomplished about 50% of what he set out to do during his tenure. 2) The chapter meeting day was changed from Friday nights to Monday nights at Tia Leo's because Fridays were too noisy. 3) The chapter plans to get a web site.

San Diego Mike Gregg reported: 1) 18 took the water chem test. 2) The chapter held a blood drive at their last meeting; 19 people gave blood. John Silcox was in charge. There were four \$100 drawings for those who gave blood.

Region Director's Update:

1) Rick Bishop and incoming R7 Director Mike Gregg attended the November 10 B.O.R.D. meeting.

- 2) Insurance carrier One Beacon has been sold to Golden Eagle, and Golden Eagle does not write business insurance policies in California. Our insurance broker, Ray Arouesty, is looking for a new insurance carrier for us. Four or five companies are interested in providing coverage for us. Ray feels we probably will have an increase in premiums due to 9/11 and because we will be a new account. We have until April on our present policy.
- 3) Ray is also looking into disability coverage.
- 4) Upcoming B.O.R.D. meetings will be held in the LA airport area. The year 2002 schedule is February 22, April 13, June 22, August 17, and November 9. Attending some of these meetings gives you a better idea what IPSSA is all about. The B.O.R.D. has approved that the air fare from a non-attending spouse of a B.O.R.D. member may be used for someone else in the region to attend.
- 5) The installation will be February 22 at the Long Beach Marriott. R7 won't have a hospitality suite.
- 6) Sally Ryan is retiring. She had been IPSSA's "den mother" for many years. The B.O.R.D. approved the hiring of Lester Management Company to oversee management of IPSSA Inc.

Unfinished Business:

- 1) B. K. Taylor Award Selection – The two nominations were Bob Fowler from San Diego chapter and Al Dougherty from Metro chapter. Consensus was that both had contributed a lot to the improvement of IPSSA and it was hard to choose between them. Upon motion duly made, seconded, and carried, the Board approved Al Dougherty as this year's recipient of the B. K. Taylor Award. The award consists of an inscribed plaque and complimentary dinner tickets and hotel room for the recipient and a guest to attend the next annual IPSSA, Inc. Installation dinner. The award will be presented at the Region 7 Table Top Show prior to the installation dinner.
- 2) Words of Thanks – Rick Bishop stated his term as R7 Director is coming to an end. He thanked the chapter representatives for their contributions for the last two years; A. J. Wilson for all of the many things he does for the Region; Gordon Pithart for preparing the Treasurer's Report, Nancy Gillespie for the minutes and newsletters, and Mike Gregg for accepting the position of incoming R7 Director.

New Business:

- 1) Introduction of new Chapter officers –
Carlsbad Pres. – Doug Hausman, *VP* – Bart Williams, *Sec'y.* – Wayne Nichols.
East County Pres. – Geoff Matthews.
Escondido Pres. – Loyal Johnson, *VP* – John Hackett, *Treas.* – Scott Bee, *Sec'y.* – Brad Mitchell.
Metro Pres. – Javier Payan, *VP* – Burt Dexlan, *Treas.* – Eric Carlson, *Sec'y.* – Mike Flynn.
N. County Coastal Pres. – Ted Wilson, *VP* – Fritz Schoonover, *Treas.* – Josh Nelson.
Rancho Del Mar Pres. – Brian Davis, *VP* – Dave Rockwell, *Treas.* – Wayne Maynard, *Sec'y.* – Kevin Yeoman.

San Diego Pres. – John Nichol, *VP* – Jim Bradbury, *Sec’y.* – Paul Grimes, *Treas.* – Jeff Conrodian.

2) Introduction of Chapter Representatives – Rick Bishop pointed out that chapter reps need to have a second rep for the Region meetings.

3) Introduction of New R7 Director – Rick Bishop noted that Mike Gregg is the incoming R7 Director and is very qualified for the position. He asked the new chapter representatives to support him, to keep the momentum going for R7, and to share their innovative ideas at the Region level. He promised to help Mike, as A. J. Wilson helped him.

4) East County Chapter issue – Don Wall reported that after member Mike Nieratko passed away and his wife was in the process of selling his pool accounts, a situation came up. A member reportedly solicited an account after it had been sold to someone else, although he does not feel he solicited it. The chapter has a rule that after you do a sick route, you can never approach that account *ever* unless you purchase it. The buyer of the account got quite irate and aggressive, has written letters, threatened to transfer to the San Diego chapter, and in general did not follow the chain of command, but it appears he might have since calmed down.

Rick Bishop pointed out that the IPSSA code of ethics prohibits members from soliciting sick route accounts they are covering. However, members need to put things into perspective. Even if a sick route persn loses a few accounts, the route would still be intact, which would be better than losing an entire business if you go down.

5) Set date for next meeting – The next R7 meeting is January 22, 2002. Plaques in recognition of participation in the Region meetings will be given out.

Open Forum Discussions:

1) Don Wall suggested the money spent on recognition plaques could be better spent on other things, such as education. A. J. Wilson pointed out that the plaques are given to outgoing officers and might be incentives to people thinking of serving.

2) Mike Gregg said he enjoyed Rick’s company at the B.O.R.D. weekend and was impressed by the professionalism and seriousness of the B.O.R.D. members.

3) Rick Bishop explained that the installation weekend leadership seminars are mandatory for chapter presidents and treasurers. The Installation Dinner is \$60 per person, and you pay for your own hotel room. You will be getting more information from Sally Ryan.

4) Motion was made by A. J. Wilson, seconded by Javier Payan and carried unanimously to sponsor a beer cart at a cost of \$500 for the Region 7 Golf Tournament to be Friday, January 4, 2002.

5) Wayne Maynard thanked Don Wall for bringing the food for tonight’s meeting.

Adjournment: Motion was made by John Hackett, seconded by Gordon Pithart and carried unanimously to adjourn the meeting at 8:54 p.m.

Respectfully submitted,

Nancy Gillespie
Recording Secretary