



## Independent Pool & Spa Service Association, Inc. San Diego Chapter

### LETTER OF INTRODUCTION TO PROSPECTIVE CHAPTER SUPPORTERS

#### **What is IPSSA?**

IPSSA is the Independent Pool & Spa Service Association. The San Diego Chapter has over 65 members providing service and repairs for approximately 4000 residential and commercial swimming pools and spas in the greater San Diego area. It was formed to provide its members with the benefits of professional education, sick leave coverage and group liability insurance.

#### **Who are IPSSA Members?**

We are independent small business owners. We have many contacts and make major purchases of industry-related goods and services. Our customers are generally residential homeowners and commercial property managers who are also potential purchasers of these goods and services. We have many opportunities to make referrals to our customers for goods and services that we do not provide but that may be provided by our Chapter Supporters.

**What is a Chapter Supporter?** Generally it is a business that can benefit from its association with IPSSA members. It may provide goods or services to members, homeowners or commercial properties that may or may not be related to the Swimming Pool Industry. There is a great potential and a wide range of opportunity for you to reach our reliable and dependable clientele.

#### **Benefits of Becoming a Chapter Supporter**

**Newsletter:** Our Chapter's monthly newsletter, "The Skimmer" reaches 150 potential buyers. Included in the newsletter is a listing of our Chapter Supporters and their contact information.

**Additional advertising** is available in our monthly "Skimmer" newsletter and our biannual photo directory for a nominal fee.

**Members are encouraged to patronize our Chapter Supporters.**

**Website:** Chapter Supporters are also listed on the [ipssasandiego.com](http://ipssasandiego.com) website.

**Annual Dinner Meeting:** Free catered food, short meeting, networking. Held each Summer.

**Annual Picnic:** Free catered food, family get-together, games, networking. Held each Summer.

**Annual Christmas Installation Dinner:** Free dinner and entertainment in elegant setting. December.

**Invitation to attend monthly Chapter meetings:** This is an opportunity to represent yourself, promote your products and services, get to know our members and get referrals for your business.

#### **How much for all this?**

Just \$350.00 per year or better yet, \$650.00 for 2years (\$100.00 discount)!

#### **How do I Join?**

Simply complete the enclosed application and send it to our Vice President with your check payable to IPSSA-San Diego. [Or go to this link to sign up/renew and pay.](#)

[www.ipssasandiego.com](http://www.ipssasandiego.com)



Independent Pool & Spa Service Association, Inc.  
San Diego Chapter Supporter Application  
[This information can be submitted online: Click here](#)

Company Name: \_\_\_\_\_ Web Site: \_\_\_\_\_  
Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_ Zip \_\_\_\_\_  
Contact Person: \_\_\_\_\_ (Please enclose 2 business cards)  
Phone Number(s) wanted in Monthly Newsletter: \_\_\_\_\_  
Contact Person E-mail: \_\_\_\_\_ Other: \_\_\_\_\_  
Describe your company's primary activity: \_\_\_\_\_

Liability Insurance Company (If Applicable): \_\_\_\_\_  
Coverage Amount: \_\_\_\_\_ Contractor License #: \_\_\_\_\_  
If you are a member of other pool associations, now or previously, please list them:

\_\_\_\_\_

Please list two trade references (required):

Company \_\_\_\_\_ Contact \_\_\_\_\_  
Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_  
\_\_\_\_\_ Zip \_\_\_\_\_ Telephone \_\_\_\_\_

Company \_\_\_\_\_ Contact \_\_\_\_\_  
Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_  
\_\_\_\_\_ Zip \_\_\_\_\_ Telephone \_\_\_\_\_

Are you interested in Speaking at Chapter Meeting? Yes \_\_\_ No \_\_\_

If yes, what topics would be covered? \_\_\_\_\_  
\_\_\_\_\_

The undersigned understands and agrees to the following conditions:

- The above information is true and correct.
- Acceptance is contingent on Chapter Board approval.
- Must adhere to IPSSA policy on the use of the IPSSA logo.
- Membership is on a year to year basis.
- As a Chapter Supporter, I understand that the purpose of IPSSA is to assist and educate its members who are independent pool service technicians and contractors.
- I agree to foster goodwill in the pool and spa industry and in general for the association and its members.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

For calendar year 2022 please enclose a check for \$350.00 or \$650.00 for calendar years 2022-2023 (\$100.00 discount) made payable to **IPSSA-San Diego**.

Mail to: IPSSA San Diego Chapter  
Joshua Parks, Vice President  
10604 Olvera Rd.  
Spring Valley, CA 91977

[Or pay online at this link](#)

[www.ipssasandiego.com](http://www.ipssasandiego.com)